



Rangitikei District Council

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Rangitikei
UNspoilt...

Finance/Performance Committee Meeting

Order Paper

**Thursday, 29 June 2017,
9.30 am**

**Council Chamber, Rangitikei District Council
46 High Street, Marton**

Website: www.rangitikei.govt.nz

Email: info@rangitikei.govt.nz

Chair
Cr Nigel Belsham

Deputy Chair
Cr Lynne Sheridan

Membership

Councillors Cath Ash, Dean McManaway, Soraya Peke-Mason, Graeme Platt, Ruth Rainey
and Dave Wilson

His Worship the Mayor, Andy Watson (ex-officio)

Please Note: Items in this agenda may be subject to amendments or withdrawal at the meeting. It is recommended therefore that items not be reported upon until after adoption by the Council. Reporters who do not attend the meeting are requested to seek confirmation of the agenda material or proceedings of the meeting from the Chief Executive prior to any media reports being filed.



Rangitikei District Council

Finance and Performance Committee Meeting

Agenda – Thursday 29 June 2017 – 9:30 AM

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The quorum for the Finance/Performance Committee is 5.

Council's Standing Orders (adopted 3 November 2016) 10.2 provide: The quorum for Council committees and sub-committees is as for Council, i.e. half the number of members if the number of members (including vacancies) is even or a majority if the number of members is odd.

1 Welcome

2 Council Prayer

3 Apologies/Leave of Absence

4 Members' conflict of interest

Members are reminded of their obligation to declare any conflicts of interest they might have in respect of items on this agenda.

5 Confirmation of order of business

That, taking into account the explanation provided why the item is not on the meeting agenda and why the discussion of the item cannot be delayed until a subsequent meeting, be dealt with as a late item at this meeting.

6 Minutes of Previous Meeting

Recommendation

That the Minutes of the Finance/Performance Committee meeting held on 25 May 2017 be taken as read and verified as an accurate and correct record of the meeting.

7 Chair's Report

A report is to be tabled at the meeting.

File ref: 3-CT-14-1

Recommendation

That the Chair's Report to the Finance/Performance Committee meeting on 25 May 2017 be received.

8 Progress with strategic issues

The Hunterville/Tutaenui rural water pre-feasibility is progressing (for completion by end of October 2017).

A preliminary analysis has been undertaken on services delivered by information centres, with a more detailed consideration to be given by the Policy/Planning Committee at its July meeting.

MW LASS collaboration has been used to provide insurance cover for below-ground infrastructure assets from 1 July 2017.

9 Financial Highlights and Commentary – May 2017

A report is attached.

Recommendation:

That the report Monthly Financial report May 2017 be received.

10 Rangitikei District Council Sponsorship of high profile and high profile community events in the Rangitikei District: Analysis

A report is attached.

Recommendation:

That the report Rangitikei District Council Sponsorship of high profile and high profile community events in the Rangitikei District: Analysis be received.

11 District Revaluation

A presentation will be given to the meeting by Simon Willocks of Quotable Value.

12 Incentives for new home construction and residents

A presentation will be provided to the meeting focussing on:

- High-level study of feasibility of costs and saleability on the Walton Street site, Bulls
- Investigation of what land is suitable in and around Marton for new residential development, having regard for existing services and suggesting where such development would be best targeted.¹

13 Standardising lease arrangements for sports club facilities on Council land

A report will be tabled at the meeting.

14 Late Items

15 Future Items for the Agenda

16 Next Meeting

Thursday 27 July 2017, 9.30am

17 Meeting Closed

Attachment 1

Rangitikei District Council

Finance and Performance Committee Meeting

Minutes – Thursday 25 May 2017 – 9:30 AM

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Present:	Cr Nigel Belsham Cr Cath Ash Cr Soraya Peke-Mason Cr Graeme Platt Cr Lynne Sheridan Cr David Wilson His Worship the Mayor, Andy Watson
Also Present:	Cr Richard Aslett Cr Jane Dunn
In attendance:	Mr Ross McNeil, Chief Executive Mr Michael Hodder, Community & Regulatory Services Group Manager Mr George McIrvine, Finance & Business Support Group Manager Ms Nardia Gower, Governance Administrator
Tabled Document	Item 7 Chair's Report Chair's Report Item 12 Nine-Month Statement of Service Performance Community and Leisure assets

1 Welcome

The Chair welcomed everyone to the meeting

2 Council Prayer

The Chair read the Council Prayer

3 Apologies/Leave of Absence

That the apologies for absence from Cr Rainey and the late arrival of Cr Sheridan and Cr Peke-Mason be received

Cr Wilson / His Worship the Mayor. Carried

4 Members' conflict of interest

Members were reminded of their obligation to declare any conflicts of interest they might have in respect of items on this agenda.

5 Confirmation of order of business

The Chair confirmed the Order of Business as in the agenda. Debt Management Central will give their presentation listed as Item 9, at 10:30

6 Minutes of Previous Meeting

Resolved minute number 17/FPE/013 File Ref

That the minutes of the Finance/Performance Committee meeting held on 27 April 2017 be taken as read and the amended version is a true and correct record of the meeting.

Cr Ash / Cr Wilson Carried

7 Chair's Report

The Chair spoke briefly to his tabled report.

Resolved minute number 17/FPE/014 File Ref 3-CT-14-1

That the Chair's Report to the Finance/Performance Committee meeting on 25 May 2017 be received.

Cr Belsham / Cr Ash. Carried

8 Progress with strategic issues

The Committee noted the commentary in the agenda. Work has started in investigating what land is suitable for new residential development in and around Marton, having regard for existing services and suggesting where such development would be best targeted.

The workshop programme for the 2018-28 Long Term Plan has two sessions on the revenue and financing policy.

9 Debt Management Central

Martyn Boyce provided a presentation on the Office's work. he highlighted the following points:

Purpose of Debt Management

- Reduce the amount of debt owed across the region by working with Councils

Dedicated Team

- Better response than Councils
- Initiate court proceedings
- Assist with disputes
- Monitor payment arrangements

Cost and Time efficient

- Money in the bank promptly
- Systems to generate bulk mail to customers and banks
- Rates 10% +GST
- Sundry Debt can be charged

Tailored Packages

- Aged debt
- Mortgage demands
- Arrears letters
- Council letterhead or theirs
- Tailored dashboards to track success

Dedicated Software

- Generates shared efficiencies
- Tracks progress of debt/payment
- Automatic next steps
- Flexible and tailored letters

Non Contentious Legal

- Minimal preparation
- Expertise in court processes
- Prompt Action

Arm's Length

- Separating debt from Council
- It's not the Council organisation doing the chasing
- Adds a layer of authority
- Perception

Mr Boyce asked for feedback as to what Rangitikei District Council could do better in terms of retrieving rates debt. He suggested that Implementing mortgage demands sooner could help. He noted the high level of work by Ms Bright.

It was noted that Maori land holdings with multiple owners can be more complicated to recover rate debt from. Mr Boyce stated that his business focuses on communication and has a project underway on how better work with this situation. He further noted that he works to identify when a rates remission may be possibly either due to land locked land or the land being native bush.

His Worship the Mayor left the meeting at 11:03 / 11:04

Cr Wilson left the meeting at 11:15 / 11:17

10 Financial Highlights and Commentary – April 2017

Mr McIrvine spoke to his attached report, highlighting some of the information.

- There is some money that Council cannot receive until committed to the Bulls Community Facility project.
- Noted: interest rates are up slightly
- Strategic overview shows that Council is \$20,000 in the black
 - A note was made that some housing upgrade work has not occurred, this has been due to difficulty in securing available builders. The issue will be forwarded for comment from the Assets/Infrastructure meeting.
- Capital renewal spend: There will be approximately \$1.13 million in carry forwards for Slip lining. Adjustments to the carry forwards are currently being made and the formalised review will be tabled at Council meeting later today in order to finalise the annual plan and before the rates resolution next month.
- It was noted that Taihape Memorial Park carryover has already been dealt with.
- Long term overdue debt is decreasing. One contributing factor is that rates are being paid at time of property sale including any penalties.
- In regards to abandoned land – if a neighbouring property pays the rates for 20 years they can apply for property transfer.

Cr Peke Mason arrived at the meeting at 9:54

The Committee sought clarification on claims to the New Zealand Transport Agency. the main points of that discussion were:

- NZTA is billed every month;
- Claims have to be lodged within 5 days.;
- Council has 15 days at end of the financial year to get all bills in;

- External review of claims is a good practice.

The Committee discussed the value in advertising the presentation by Quotable Valuations at next month's meeting to the public. Staff agreed to take this on.

Page 19 'Rangitikei District Council Action to Collect Overdue Rates' – the Committee asked that this information is split into rural and urban. Councillors would like to identify where the struggles are in repaying rates in order to focus work in their community.

Mr McIrvine explained the direct debit system; Council assists rate payer debtors to take control over overdue debt. With the agreement of the ratepayer, a direct debit is set up to help manage cash flow and pay rates.

It was noted that work on the Mangaweka campground has been on the books for 2 years with no commencement of that work to date despite all consents granted. This is due to no viable tender being received through Tenderlink. The Committee asked that this be raised at the next Assets/Infrastructure Committee meeting.

The Committee discussed the merits of combining information centres with libraries, noting that indicative reports from some other New Zealand libraries showed reduced use. It was noted that in Marton and Taihape the two services (Information and Library) operate out of the one location and the future Bulls Community Centre will see the two under one roof. Marton library's offer of computers with free internet connection and the adjacent ICT hub is resulting in high usage.

Motion

That the Finance Performance committee request that Chief Executive produces a report that shows the benefits to rate payers of the \$387,000 spent on information centres.

Cr Platt / Cr Peke- Mason. Lost

Resolved minute number

17/FPE/015

File Ref

5-FR-4-1

That the Financial Highlights and Commentary- April 2017, be received.

Cr Peke- Mason / Cr Sheridan. Carried

11 Annual Residents Survey

Ms Servante spoke to the headline results of the Annual Resident's survey. The full report will be prepared and uploaded to the website within the next month. More detailed analysis and subsequent improvement plans will be prepared at an activity level and taken to either Assets/Infrastructure (for assets activities) or Policy/Planning (for non-asset activities) committees in July 2017.

Ms Servante informed the Committee that the process used to engage survey submitters involved sending letters to all on the electoral roll with a request that they respond to the online survey. Of the 622 that responded, 100 requested paper copies. It was noted that the demographic that responded highest to the survey was in the older age bracket and identified as European descent. It was suggested that the younger generation may not be on the electoral roll.

The Committee sought an understanding of the value in carrying out resident surveys. It was agreed that much of the value depends upon actions that Council takes following analysis. Further to that, it is standard practice from the sector to seek feedback from residents and it is stipulated within Council's performance management framework, which is subject to annual audit. Previously the survey had been conducted by an external agency; cost-savings had been achieved by resourcing it in-house.

Survey feedback from previous years has resulted in action such as the Taihape pool improvements and the \$6 million invested into the rebuild of the Marton water plant.

Initial feedback from this year's survey has indicated that Council is considered better at communication and feedback and has achieved a higher satisfaction rate for roading than in previous years.

Resolved minute number **17/FPE/016** **File Ref**

That the headline results of the Annual Resident's Survey be received.

Cr Wilson / Cr Sheridan. Carried

12 Nine-Month Statement of Service Performance

The nine-month statement is attached.

Resolved minute number **17/FPE/017** **File Ref** **5-FR-1-2**

That the Nine-month Statement of Service Performance be received

Cr Wilson / Cr Sheridan. Carried

13 Merits of a development contributions policy

This presentation was postponed to be provided to the Council meeting later in the day. It outlines the statutory requirement for a development policy and how it operates in practice.

14 Youth Award Scheme 2017

Ms Bowler was available to answer questions regarding the attached report. The Chair commended Ms Bowler on a well written report.

The Committee requested that the potential for a specific award for 'Youth for the Environment' be considered. It was noted that the awarding of nominations was at the discretion of the panel.

Resolved minute number **17/FPE/018** **File Ref** **4-EN-12-6**

That the report "Youth Awards Scheme 2017" be received.

Cr Ash / Cr Sheridan. Carried

Resolved minute number **17/FPE/019** **File Ref** **4-EN-12-6**

That the Finance/Performance Committee approves the Rangitikei Youth Awards 2017 as outlined in the report "Youth Awards Scheme 2017".

Cr Sheridan / His Worship the Mayor. Carried

Cr Dunn arrived at 11:19

Cr Aslett arrived at 11:24

His Worship the Mayor left the meeting at 11:24 / 11:26

15 Waiver of internal costs of building consent – Edale

At its meeting of 27 April 2017, Council resolved that the outstanding invoice relating to the building consent fees for Edale Trust Board be brought to the Finance/ Performance Committee at its meeting on 25 May 2017.

Edale applied for the consent as the prospective building owner; the house was intended to be on a right to occupy lease.

The Committee agreed to defer consideration to the next meeting/when the substantive issue of providing a loan was being discussed.

16 Late Items

There were no late items

17 Future Items for the Agenda

Quotable Valuation will give a presentation at next meeting, 29 June 2017.

18 Next Meeting

Thursday 29 June 2017, 9.30am

19 Meeting closed

11.26 am.

Confirmed/Chair: _____

Date:

Unconfirmed

Attachment 2



MEMORANDUM

TO: Ross McNeil

COPIES: Council

FROM: George McIrvine

DATE: 19/06/2017

SUBJECT: **Financial Highlights and Commentary – May 2017**

FILE:

Attachments: Statement of Financial Position and Financial Performance, Strategic Perspective Operating Results, Group Activities accounts.

Overall picture

Council revenues are running above budget by \$537k YTD (Year to Date).

Other revenue is running behind budget by \$2.1M YTD with variances being similar to last month (April 2017), with the exception of roading which has improved by \$400k YTD as work is completed and the NZTA subsidy claimed.

Expenditures

Overall expenditures remain under control at \$1.2M YTD with variances being similar to last month (April 2017) - the exception being roading which is running above budget by \$1.1M.

Operating surplus

Operating surplus is running slightly below budget by \$259k YTD and will continue to decline with June 2017 expenditure still to be incurred and will be close to our budgeted surplus for the year at \$6.409M subject to year-end audit and capitalisation. Of note for this year end will be the partial reversal of the nearly \$12M that was de-recognised in 2015 year end as a result of the June 2015 flood damage. This is in discussion with the auditors as to our preferred treatment which is to recognise any gain on revaluation in the P&L below the operating result so as to be consistent with the treatment in 2015.

Balance Sheet:

Council continues to maintain a strong cash or near cash position (other financial assets). Accounts Receivable are some \$1.5M lower than in April 2017, as the rates instalment is paid and collections from these are reflected in our cash and cash equivalents position.

Total current assets are similar in total to April 2017 values at \$12.1M and higher than last year at \$5.2M.

Total Current Liabilities are lower than last year by \$1.8M. Accounts Payable continue to be lower than last year by \$3.2M due to the volume of roading work. Other Current Liabilities (accruals, GST etc.) are higher than last year by 1.4M.

Working capital is \$7.0M higher than last year and reflects a reduction of \$201k for the month over April 2017.

Non-Current Assets

Fixed Assets shows a reduction in the balance of \$27.7M due largely to depreciation, but will be affected with revaluations, assets that are written off or disposed of, etc.

Capital and Renewal shows a \$9.5M spend which will be capitalised at the end of the financial year into fixed assets.

Rates Debtors

Rates debtors are as shown per the 6 months overdue trend chart.

Treasury

Funds held in May 2017 for immediate needs were \$6.9M an increase of \$1.6M over April 2017. Other treasury investments were \$2.9M with no changes during the month.

Strategic Overview

The net position of the strategic overview shows some timing differences to budget. The activity reports show most activities and business units expenditure at or under budget.

Capital

As shown.

Future items

Nil

George McIrvine
Group Manager Finance & Business Support

Rangitikei District Council
Statement of Financial Performance
For the 11 Months ended 31st May 2017

	2017 Actual YTD	2017 Budget YTD	2017 Variance YTD	2017 Budget FY	2017 FY Bgt Remaining	2016 Actual YTD	2016 Actual FY
Community Leadership	38,572	34,193	4,379	34,193	0	2,273	2,453
Community Wellbeing	109,467	237,423	-127,956	256,746	-19,323	148,138	225,934
Community & Leisure Assets	724,471	2,007,783	-1,283,312	2,187,441	179,658	516,531	851,185
Environmental and Regulatory	1,013,623	847,998	165,625	906,980	58,982	963,746	1,114,325
Investment	203,039	165,077	37,962	180,074	14,997	279,914	316,338
Public Refuse Collection - Litter	460,885	397,141	63,744	428,974	31,833	406,757	430,327
Water and Wastewater	267,676	485,294	-217,618	502,036	16,742	811,480	835,231
Roading & Footpath	10,920,118	11,654,027	-733,909	12,713,491	1,059,464	10,494,314	10,479,717
Business Units	59,092	28,270	30,822	30,835	2,565	48,316	68,979
Total Revenue	13,796,943	15,857,206	-2,060,263	17,240,770	1,344,918	13,671,470	14,324,490
Community Leadership	1,229,516	1,230,424	-908	1,230,424	0	1,117,782	1,117,782
Community Wellbeing	1,354,224	1,353,478	746	1,353,408	-70	1,255,397	1,255,397
Community & Leisure Assets	3,359,694	3,359,888	-194	3,359,888	0	3,390,820	3,390,820
Environmental and Regulatory	912,386	911,865	521	911,815	-50	850,682	850,682
Investment	-7,117	-88,073	80,956	-88,073	0	-52,988	-43,792
Public Refuse Collection - Litter	577,743	534,201	43,542	534,317	116	532,743	532,743
Water and Wastewater	7,543,038	7,194,997	348,041	7,387,386	192,389	7,557,321	7,594,300
Roading & Footpath	6,203,639	6,147,831	55,808	6,147,831	0	6,148,155	6,148,155
Business Units	60,598	51,512	9,086	50,686	-826	69,246	69,246
Total Rates Revenue	21,233,721	20,696,123	537,598	20,887,682	191,559	20,869,158	20,915,332
Total Internal Recoveries	6,482,171	7,825,257	-1,343,086	8,536,604	711,347	6,497,563	7,417,878
Total Internal Charges	6,482,189	7,821,319	-1,339,130	8,532,239	710,920	6,497,540	7,417,878
Community Leadership	656,810	780,949	-124,139	844,752	63,803	674,569	726,116
Community Wellbeing	682,966	980,485	-297,519	1,069,563	89,078	722,954	792,226
Community & Leisure Assets	2,207,977	3,109,736	-901,759	3,379,664	269,928	2,639,452	2,952,299
Environmental and Regulatory	165,591	191,233	-25,642	207,695	16,462	128,496	219,660
Investment	548,258	128,068	420,190	92,042	-36,026	509,181	-168,055
Public Refuse Collection - Litter	843,730	845,526	-1,796	896,279	50,753	889,782	892,872
Water and Wastewater	4,607,317	5,693,237	-1,085,920	6,214,002	520,765	4,813,944	6,235,096
Roading & Footpath	13,193,860	12,060,994	1,132,866	13,157,449	1,096,455	16,177,561	16,718,658
Business Units	4,990,155	5,373,731	-383,576	5,862,116	488,385	4,694,898	5,234,745
Total Expenses	27,896,664	29,163,959	-1,267,295	31,723,562	2,559,603	31,250,836	33,603,616
NET SURPLUS	7,133,981	7,393,308	-259,327	6,409,255	-1,022,699	3,289,815	1,636,207

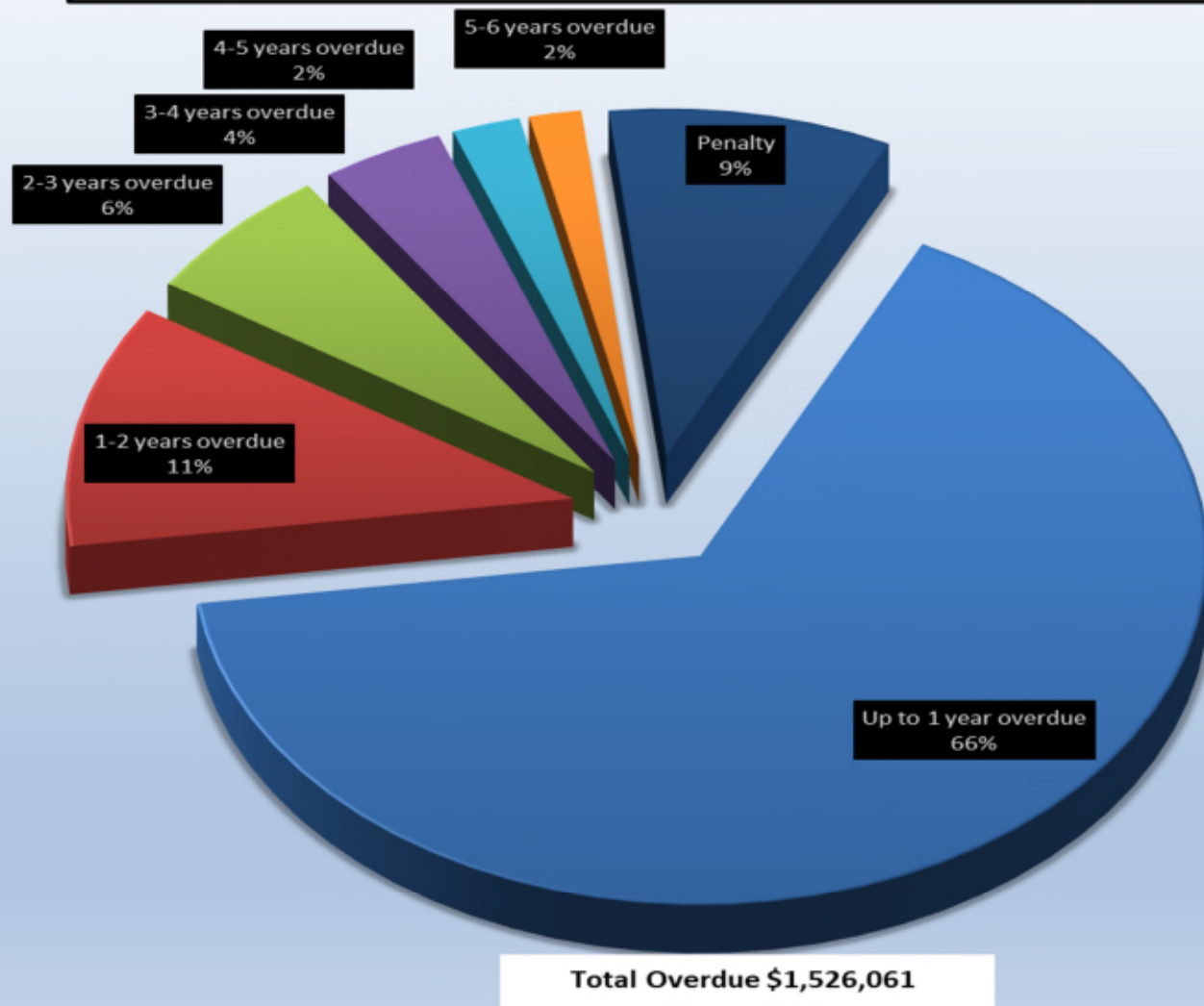
Rangitikei District Council
Statement of Financial Position
For the 11 Months ended 31st May 2017

	2017 Actuals YTD	2016 Actuals LY	2017 Movements
Equity			
Equity	469,815,176	481,109,982	-11,294,806
TOTAL Equity	469,815,176	481,109,982	-11,294,806
Current Assets			
Cash and Cash Equivalents	6,958,589	3,966,992	2,991,597
Accounts Receivable and Accruals	4,869,736	2,629,443	2,240,293
Doubtful Debts Provision	321,498	321,498	0
Other	0	0	0
TOTAL Current Assets	12,149,823	6,917,933	5,231,890
Current Liabilities			
Accounts Payable and Accruals	893,072	4,133,038	-3,239,965
Employee Related Accruals	533,512	273,375	260,137
GST Payable	725,483	-332,493	1,057,976
Other	549,426	461,311	88,116
TOTAL Current Liabilities	2,701,494	4,535,230	-1,833,737
Working Capital	9,448,330	2,382,703	7,065,627
Non-Current Assets			
Fixed Assets	448,093,935	475,846,283	-27,752,348
Capital - New	776,540	0	776,540
Capital - Renewals	8,732,262	0	8,732,262
Other Financial Assets	2,924,322	3,073,251	-148,930
Other	0	0	0
TOTAL Non-Current Assets	460,527,058	478,919,534	-18,392,476
Non-Current Liabilities			
External Loans	160,212	192,254	-32,042
Other	0	0	0
TOTAL Non-Current Liabilities	160,212	192,254	-32,042
Net Assets	469,815,176	481,109,982	-11,294,806

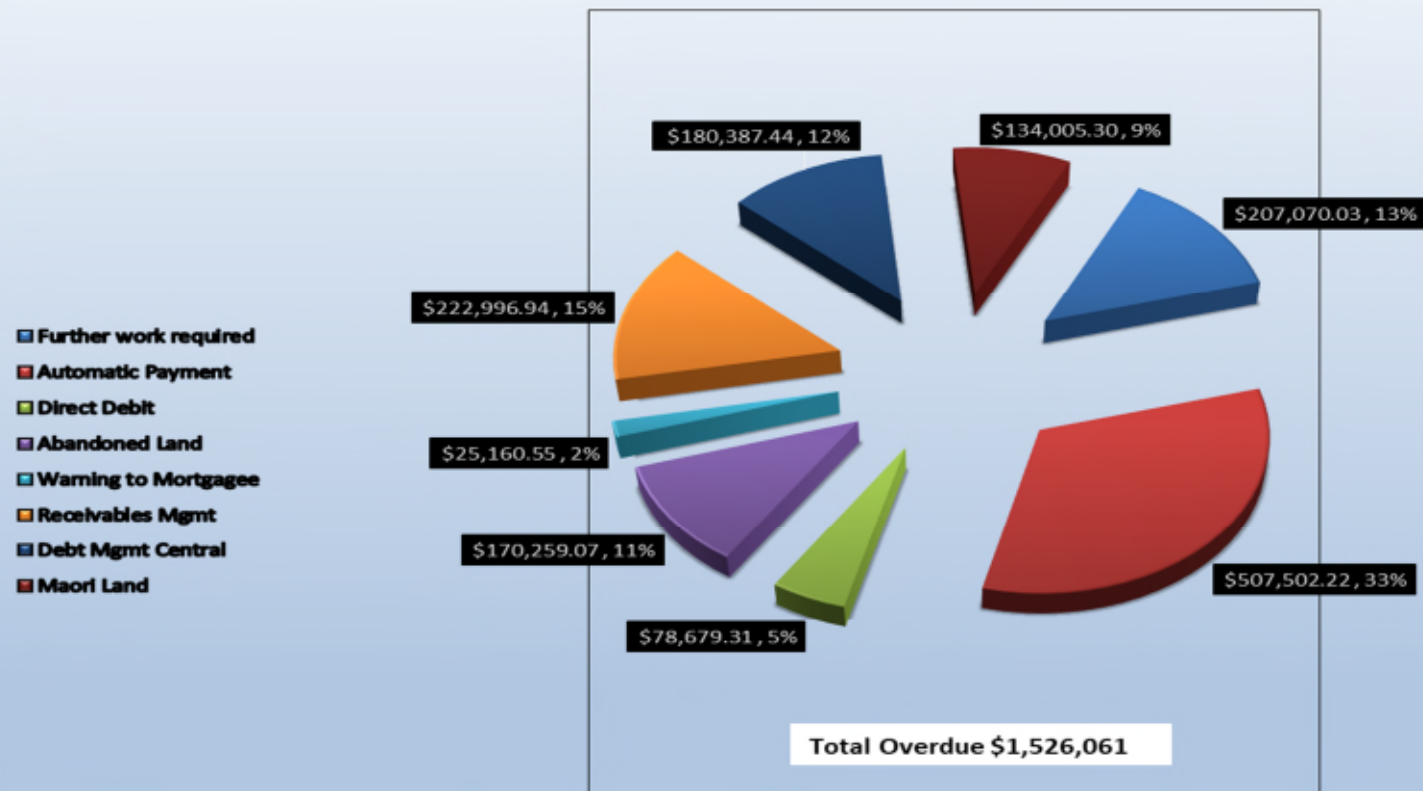
Rangitikei District Council
Strategic Perspective by Activity by Operating Results
For the 11 Months ended 31st May 2017

	2017 Actual YTD	2017 Budget YTD	2017 Budget FY
Business Units			
Assets Business Unit	-25,624	60,565	60,598
CEO Business Unit	-92,936	-22	0
Customer Services Business Unit	-53,392	-11	0
Finance Business Unit	-122,507	-33	0
Regulatory Business Unit	-65,293	0	0
Business Units Total	-359,752	60,499	60,598
Community & Leisure Assets			
Cemetaries	74,644	48,002	40,390
Community Housing	47,705	-228,022	-236,014
Domains	257,002	99,581	20,678
Forestry Investments	-4,015	-8,789	-9,592
Halls	324,368	1,335,147	1,417,341
Libraries	177,613	66,367	-2
Public Toilets	32,178	-16,741	-37,218
Real Estate	92,697	42,896	37,093
Swim Centres	60,305	-11,370	-80,486
Community & Leisure Assets Total	1,062,496	1,327,071	1,152,190
Community Leadership			
Council	173,192	53,549	-30,896
Council Committees	19,233	514	-12,419
Elections	753	-6,439	-7,001
Ratana Community Board	2,277	-412	-1,972
Taihape Community Board	7,062	53	-3,942
Community & Leisure Assets Total	202,517	47,265	-56,230
Community Wellbeing			
Civil Defence	42,297	3,532	-5,632
Community Awards	165	2,311	2
District Promotions	120,836	56,999	0
Information Centres	110,371	38,136	6,406
Rural Fire	56,833	4,340	-11,183
Community Wellbeing Total	330,503	105,318	-10,407
Environmental and Regulatory			
Building	192,557	85,509	62,429
District Planning	87,871	109,429	100,096
Dog Control	150,116	5,322	-31,533
Health	-12,557	-12,355	-18,048
Resource Consents	41,865	3,805	0
Stock Control	20,868	-599	-4,566
Environmental and Regulatory Total	480,719	191,111	108,378
Investment			
Investment	-352,331	-51,064	-41
Investment Total	-352,331	-51,064	-41
Public Refuse Collection - Litter			
Landfills and Waste Transfer S	116,461	-1,572	-15,833
Public Refuse Collection	-2,768	-4,472	-13,082
Waste Minimisation	1,484	791	-3,410
Public Refuse Collection - Litter Total	115,176	-5,253	-32,325
Roading & Footpath			
Non Subsidised Roothing	263,662	175,856	100,589
Subsidised Roothing	3,148,934	4,876,298	4,851,967
Roothing & Footpath Total	3,412,595	5,052,154	4,952,556
Water and Wastewater			
Rural Water	91,166	128,761	88,003
Stormwater	266,866	98,456	49,550
Wastewater	582,274	67,878	1,158
Water	1,301,756	371,112	95,825
Water and Wastewater Total	2,242,063	666,207	234,536
Grand Total	7,133,986	7,393,308	6,409,255

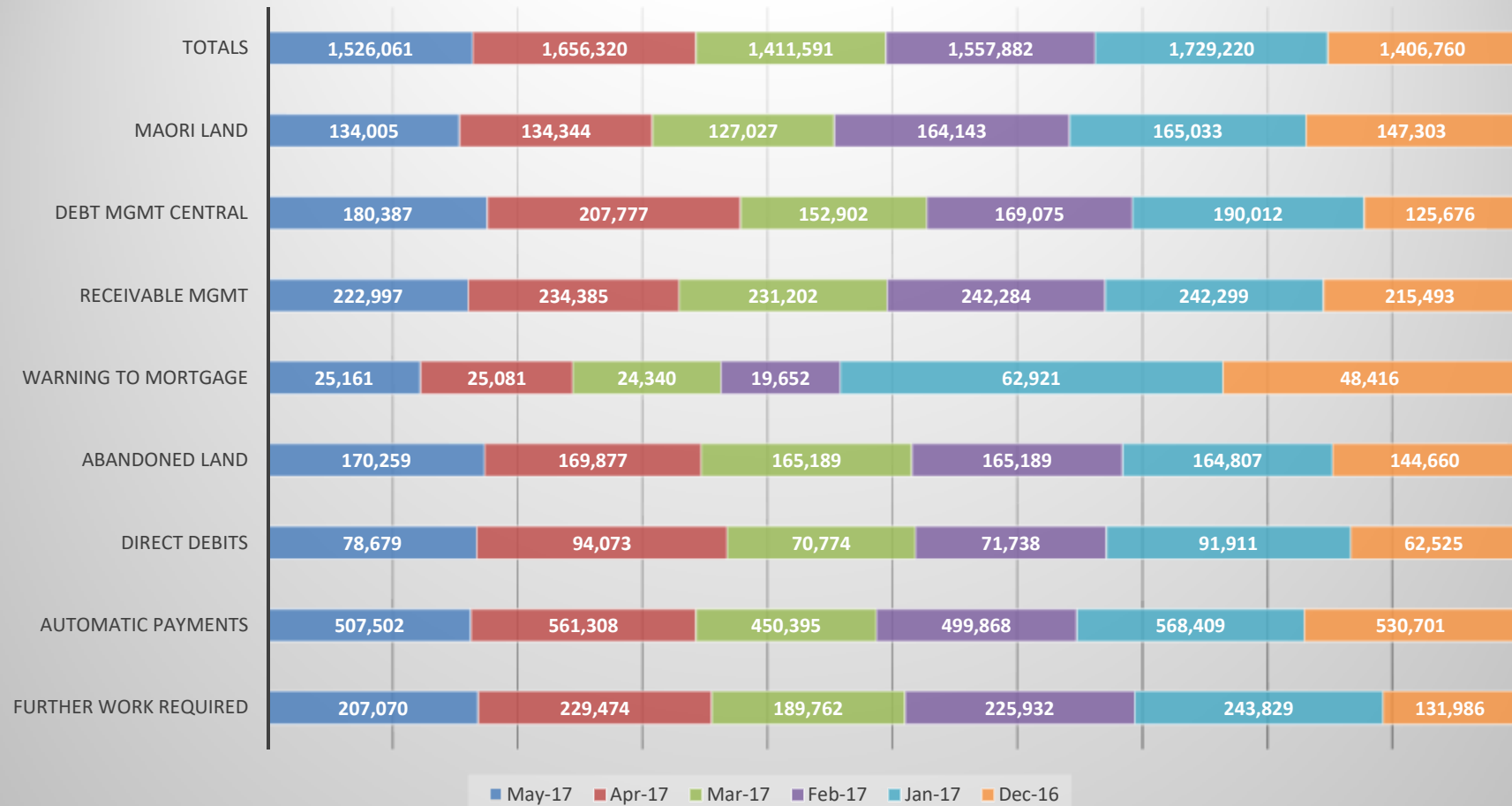
Rangitikei District Council Analysis of Overdue Rates @ 31/05/2017



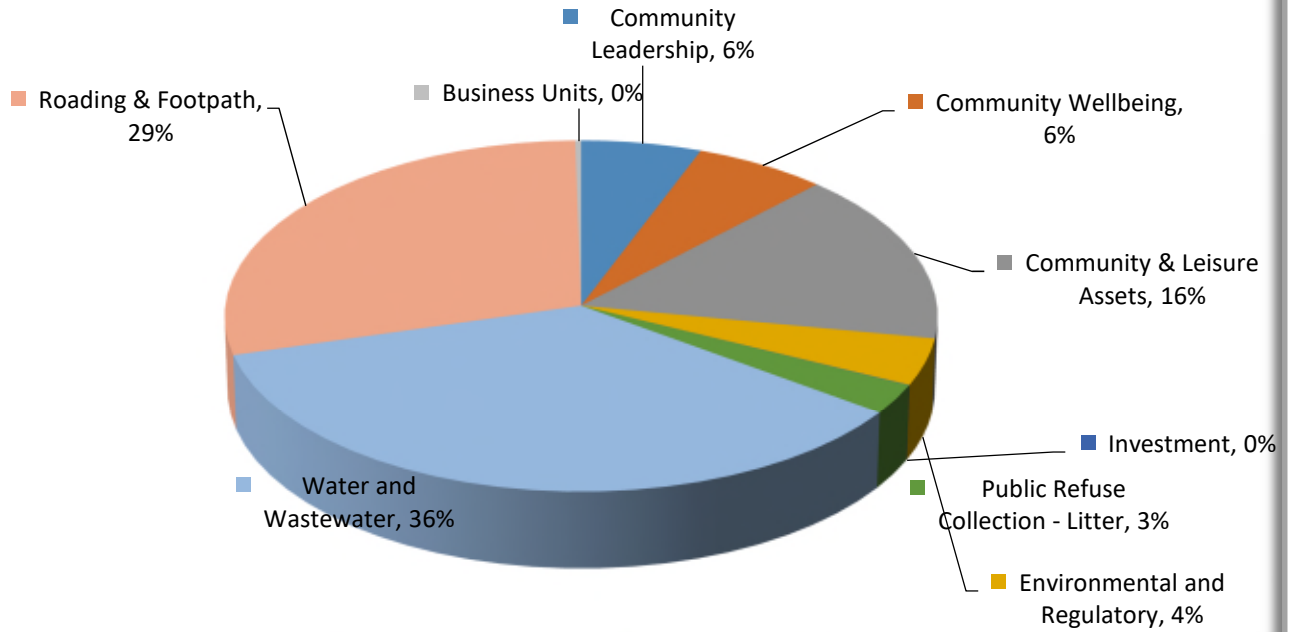
Rangitikei District Council Actions to Collect Overdue Rates @ 31/05/2017



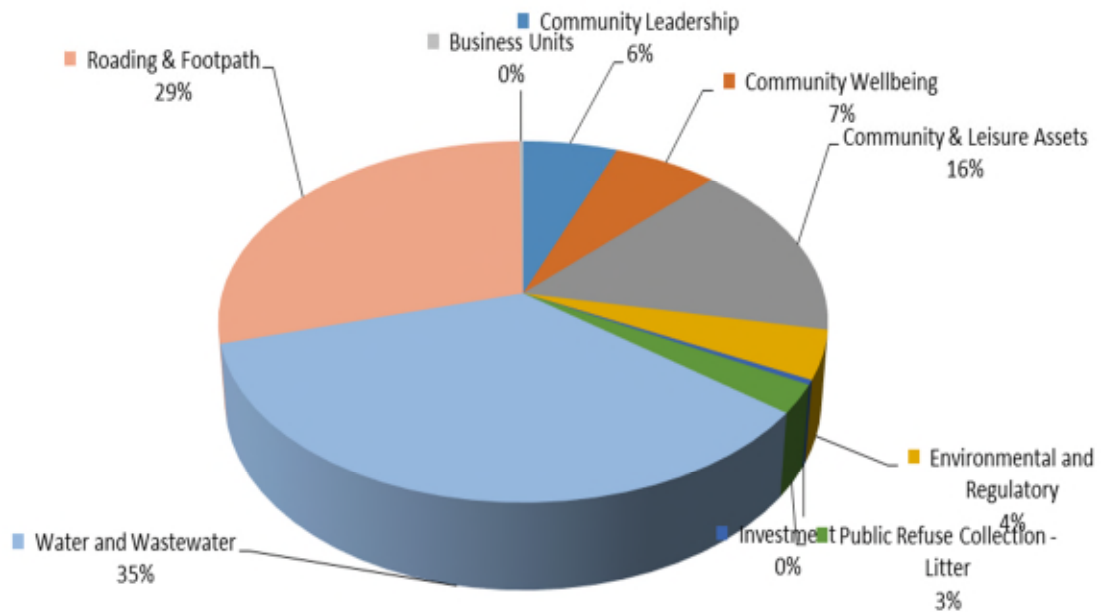
May 2017 - Overdue Trend for Last 6 months



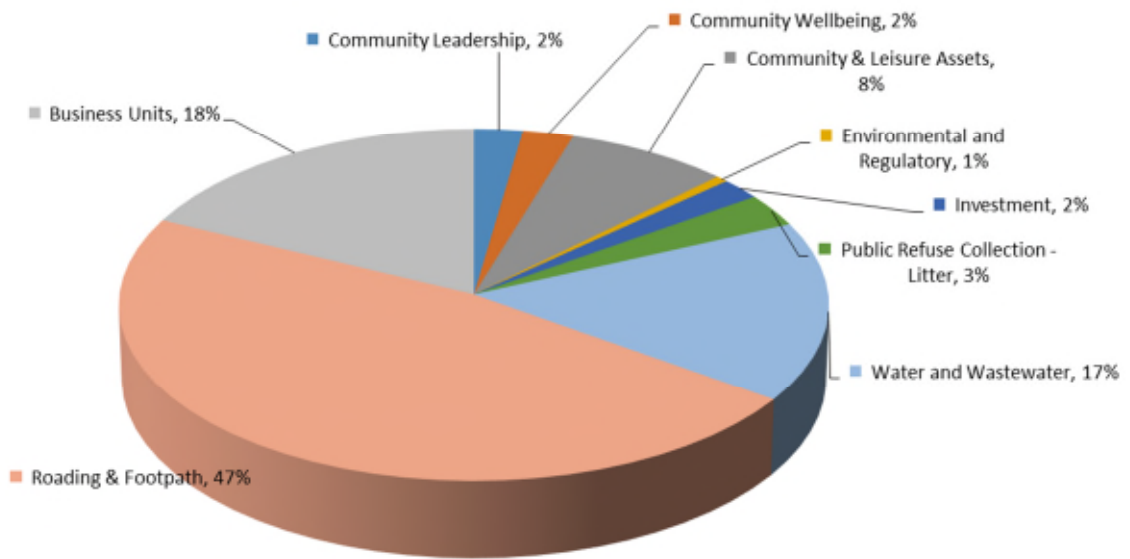
2017 Actual YTD Rates by Activity 2016/17



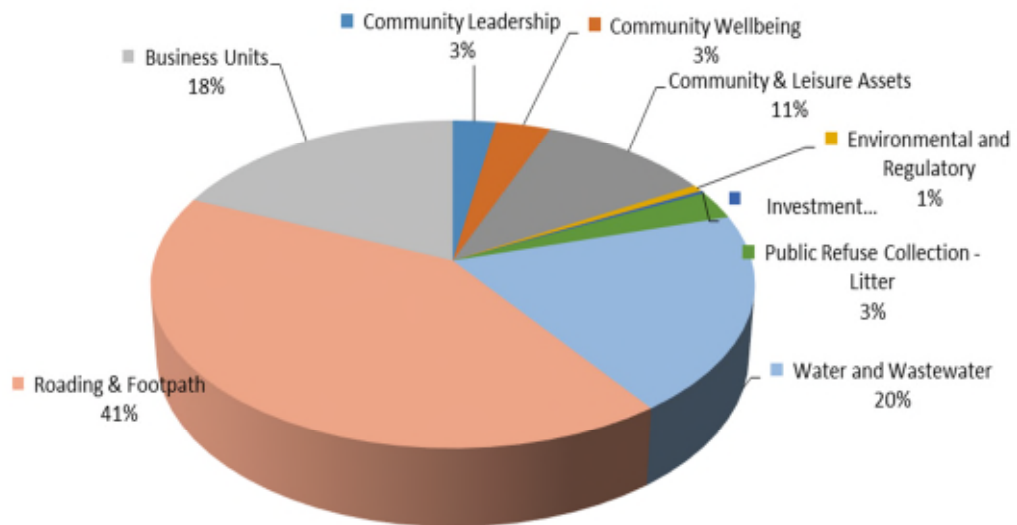
2017 Budget FY Rates by Activity 2016/17



2017 Actual YTD Operating Expenditure by Activity 2016/17



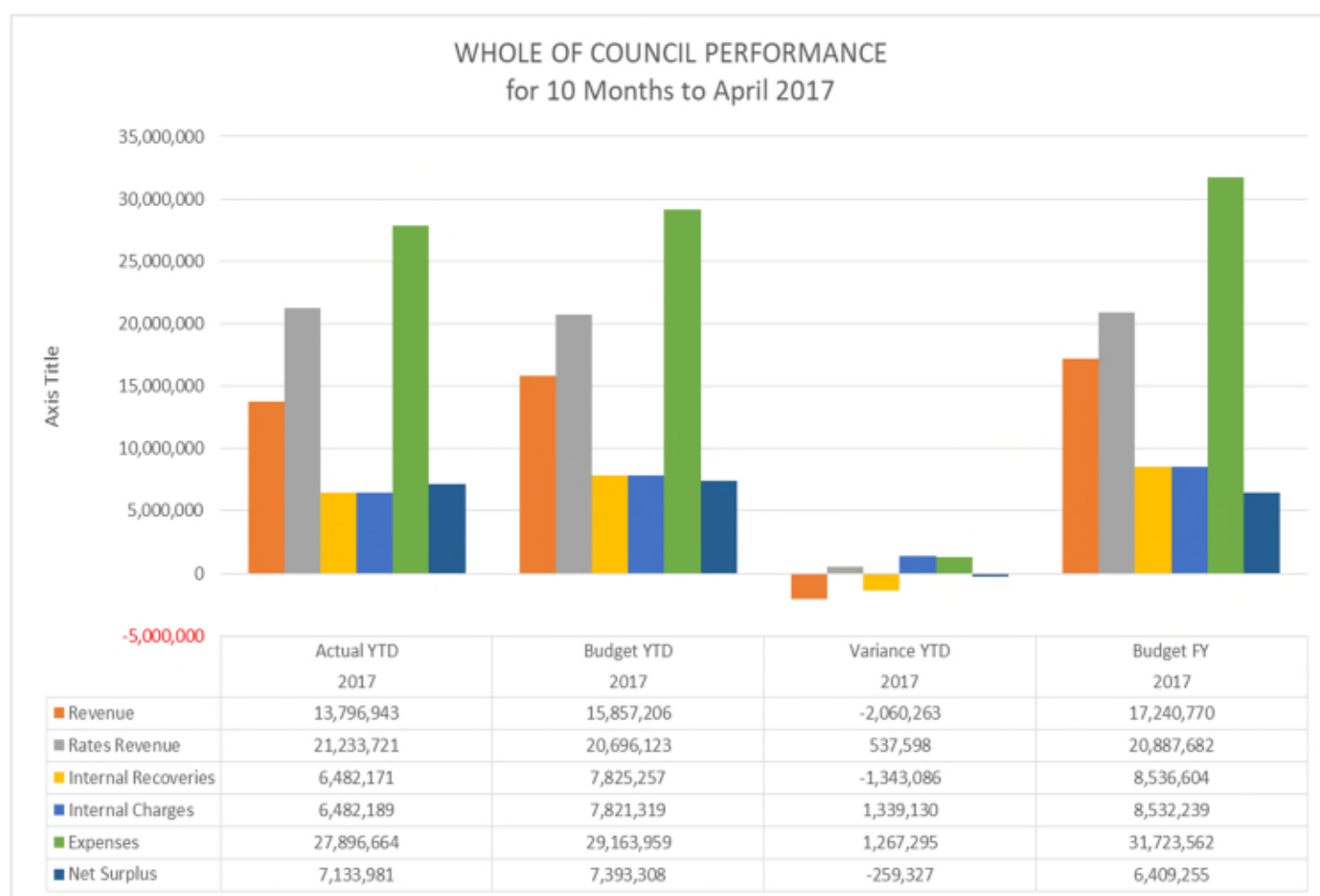
2017 Budget FY Operating Expenditure by Activity 2016/17



Rangitikei District Council
Activity Performance Report
For the 11 Months ended 31st May 2017

2017	2017	2017	2017
Actual YTD	Budget YTD	Variance YTD	Budget FY

Whole of Council	Revenue	13,796,943	15,857,206	-2,060,263	17,240,770
	Rates Revenue	21,233,721	20,696,123	537,598	20,887,682
	Internal Recoveries	6,482,171	7,825,257	-1,343,086	8,536,604
	Internal Charges	6,482,189	7,821,319	1,339,130	8,532,239
	Expenses	27,896,664	29,163,959	1,267,295	31,723,562
	Net Surplus	7,133,981	7,393,308	-259,327	6,409,255



Rangitikei District Council
Activity Performance Report
For the 11 Months ended 31st May 2017

		2017 Actual YTD	2017 Budget YTD	2017 Variance YTD	2017 Budget FY
Community & Leisure Assets	Revenue	724,471	2,007,783	-1,283,312	2,187,441
	Rates Revenue	3,359,694	3,359,888	-194	3,359,888
	Internal Recoveries	412,082	393,360	18,722	429,116
	Internal Charges	1,225,775	1,324,224	98,449	1,444,591
	Expenses	2,207,977	3,109,736	901,759	3,379,664
	Net Surplus	1,062,495	1,327,071	-264,576	1,152,190
Cemetaries	Revenue	75,998	52,052	23,946	56,773
	Rates Revenue	131,613	131,613	0	131,613
	Internal Charges	-79,820	-79,574	-246	-86,821
	Internal Recoveries	0	0	0	0
	Expenses	53,147	56,089	2,942	61,175
	Net Surplus	74,644	48,002	26,642	40,390
Domains	Revenue	227,816	198,792	29,024	216,870
	Rates Revenue	967,319	967,316	3	967,316
	Internal Charges	-494,314	-526,108	31,794	-573,935
	Internal Recoveries	-412,082	-393,360	18,722	-429,116
	Expenses	855,902	933,779	77,877	1,018,689
	Net Surplus	257,002	99,581	157,421	20,678
Forestry Investments	Revenue	0	0	0	0
	Rates Revenue	0	0	0	0
	Internal Charges	-3,106	-3,245	139	-3,552
	Internal Recoveries	0	0	0	0
	Expenses	909	5,544	4,635	6,040
	Net Surplus	-4,015	-8,789	4,774	-9,592
Halls	Revenue	59,351	1,345,223	-1,285,872	1,467,511
	Rates Revenue	430,892	430,892	0	430,892
	Internal Charges	-40,835	-44,891	4,056	-48,962
	Internal Recoveries	0	0	0	0
	Expenses	125,041	396,077	271,036	432,100
	Net Surplus	324,368	1,335,147	-1,010,779	1,417,341
Libraries	Revenue	10,490	38,662	-28,172	39,321
	Rates Revenue	765,158	765,354	-196	765,354
	Internal Charges	-445,462	-494,670	49,208	-539,632
	Internal Recoveries	0	0	0	0
	Expenses	152,573	242,979	90,406	265,045
	Net Surplus	177,613	66,367	111,246	-2
Public Toilets	Revenue	0	0	0	0
	Rates Revenue	208,725	208,726	-1	208,726
	Internal Charges	-29,863	-31,592	1,729	-34,465
	Internal Recoveries	0	0	0	0
	Expenses	146,684	193,875	47,191	211,479
	Net Surplus	32,178	-16,741	48,919	-37,218
Real Estate	Revenue	23,385	31,108	-7,723	33,932
	Rates Revenue	107,026	107,026	0	107,026
	Internal Charges	-16,010	-17,622	1,612	-19,207
	Internal Recoveries	0	0	0	0
	Expenses	21,704	77,616	55,912	84,658
	Net Surplus	92,697	42,896	49,801	37,093
Swim Centres	Revenue	16,021	106,073	-90,052	115,717
	Rates Revenue	748,961	748,961	0	748,961
	Internal Charges	-58,024	-64,042	6,018	-69,861
	Internal Recoveries	0	0	0	0
	Expenses	646,653	802,362	155,709	875,303
	Net Surplus	60,305	-11,370	71,675	-80,486

Activity Performance Report continued

		2017 Actual YTD	2017 Budget YTD	2017 Variance YTD	2017 Budget FY
Community Leadership	Revenue	38,572	34,193	4,379	34,193
	Rates Revenue	1,229,516	1,230,424	-908	1,230,424
	Internal Recoveries	0	0	0	0
	Internal Charges	408,761	436,403	27,642	476,095
	Expenses	656,810	780,949	124,139	844,752
	Net Surplus	202,517	47,265	155,252	-56,230
Council	Revenue	1,125	0	1,125	0
	Rates Revenue	982,796	982,796	0	982,796
	Internal Charges	-293,630	-315,304	21,674	-343,970
	Internal Recoveries	0	0	0	0
	Expenses	517,099	613,943	96,844	669,722
	Net Surplus	173,192	53,549	119,643	-30,896
Council Committees	Revenue	0	0	0	0
	Rates Revenue	142,854	142,854	0	142,854
	Internal Charges	-91,557	-95,634	4,077	-104,326
	Internal Recoveries	0	0	0	0
	Expenses	32,064	46,706	14,642	50,947
	Net Surplus	19,233	514	18,719	-12,419
Elections	Revenue	37,447	34,193	3,254	34,193
	Rates Revenue	44,138	44,138	0	44,138
	Internal Charges	-2,928	-3,069	141	-3,355
	Internal Recoveries	0	0	0	0
	Expenses	77,904	81,701	3,797	81,977
	Net Surplus	753	-6,439	7,192	-7,001
Ratana Community Board	Revenue	0	0	0	0
	Rates Revenue	16,690	16,836	-146	16,836
	Internal Charges	-4,861	-5,236	375	-5,710
	Internal Recoveries	0	0	0	0
	Expenses	9,552	12,012	2,460	13,098
	Net Surplus	2,277	-412 	2,689	-1,972
Taihape Community Board	Revenue	0	0	0	0
	Rates Revenue	43,038	43,800	-762	43,800
	Internal Charges	-15,785	-17,160	1,375	-18,734
	Internal Recoveries	0	0	0	0
	Expenses	20,191	26,587	6,396	29,008
	Net Surplus	7,062	53 	7,009	-3,942

Activity Performance Report continued

		2017 Actual YTD	2017 Budget YTD	2017 Variance YTD	2017 Budget FY
Community Wellbeing	Revenue	109,467	237,423	-127,956	256,746
	Rates Revenue	1,354,224	1,353,478	746	1,353,408
	Internal Recoveries	0	0	0	0
	Internal Charges	450,222	505,098	54,876	550,998
	Expenses	682,966	980,485	297,519	1,069,563
	Net Surplus	330,503	105,318	225,185	-10,407
Civil Defence	Revenue	14,500	0	14,500	0
	Rates Revenue	104,424	103,676	748	103,606
	Internal Charges	-15,115	-16,159	1,044	-17,630
	Internal Recoveries	0	0	0	0
	Expenses	61,511	83,985	22,474	91,608
	Net Surplus	42,297	3,532	38,765	-5,632
Community Awards	Revenue	28,055	29,952	-1,897	30,408
	Rates Revenue	2,750	2,752	-2	2,752
	Internal Charges	-5,061	-5,401	340	-5,896
	Internal Recoveries	0	0	0	0
	Expenses	25,579	24,992	-587	27,262
	Net Surplus	165	2,311	-2,146	2
District Promotions	Revenue	46,250	185,779	-139,529	202,671
	Rates Revenue	684,142	684,142	0	684,142
	Internal Charges	-151,871	-159,720	7,849	-174,242
	Internal Recoveries	0	0	0	0
	Expenses	457,685	653,202	195,517	712,571
	Net Surplus	120,836	56,999	63,837	0
Information Centres	Revenue	20,662	21,692	-1,030	23,667
	Rates Revenue	387,650	387,650	0	387,650
	Internal Charges	-251,682	-279,433	27,751	-304,818
	Internal Recoveries	0	0	0	0
	Expenses	46,259	91,773	45,514	100,093
	Net Surplus	110,371	38,136	72,235	6,406
Rural Fire	Revenue	0	0	0	0
	Rates Revenue	175,258	175,258	0	175,258
	Internal Charges	-26,494	-44,385	17,891	-48,412
	Internal Recoveries	0	0	0	0
	Expenses	91,931	126,533	34,602	138,029
	Net Surplus	56,833	4,340	52,493	-11,183

Activity Performance Report continued

		2017	2017	2017	2017
		Actual YTD	Budget YTD	Variance YTD	Budget FY
Environmental and Regulatory	Revenue	1,013,623	847,998	165,625	906,980
	Rates Revenue	912,386	911,865	521	911,815
	Internal Recoveries	0	0	0	0
	Internal Charges	1,279,699	1,377,519	97,820	1,502,722
	Expenses	165,591	191,233	25,642	207,695
	Net Surplus	480,719	191,111	289,608	108,378
Building	Revenue	310,886	256,641	54,245	279,970
	Rates Revenue	349,387	349,386	1	349,386
	Internal Charges	-393,033	-423,786	30,753	-462,301
	Internal Recoveries	0	0	0	0
	Expenses	74,683	96,732	22,049	104,626
	Net Surplus	192,557	85,509	107,048	62,429
District Planning	Revenue	0	0	0	0
	Rates Revenue	212,290	212,290	0	212,290
	Internal Charges	-85,333	-90,662	5,329	-98,892
	Internal Recoveries	0	0	0	0
	Expenses	39,086	12,199	-26,887	13,302
	Net Surplus	87,871	109,429	-21,558	100,096
Dog Control	Revenue	572,009	467,398	104,611	491,782
	Rates Revenue	211,872	212,730	-858	212,805
	Internal Charges	-612,736	-659,494	46,758	-719,438
	Internal Recoveries	0	0	0	0
	Expenses	21,030	15,312	-5,718	16,682
	Net Surplus	150,116	5,322	144,794	-31,533
Health	Revenue	49,056	71,126	-22,070	77,594
	Rates Revenue	50,271	50,268	3	50,268
	Internal Charges	-98,897	-107,657	8,760	-117,455
	Internal Recoveries	0	0	0	0
	Expenses	12,987	26,092	13,105	28,455
	Net Surplus	-12,557	-12,355	-202	-18,048
Resource Consents	Revenue	67,867	50,941	16,926	55,576
	Rates Revenue	45,616	45,616	0	45,616
	Internal Charges	-53,813	-57,266	3,453	-62,470
	Internal Recoveries	0	0	0	0
	Expenses	17,805	35,486	17,681	38,722
	Net Surplus	41,865	3,805	38,060	0
Stock Control	Revenue	13,804	1,892	11,912	2,058
	Rates Revenue	42,950	41,575	1,375	41,450
	Internal Charges	-35,886	-38,654	2,768	-42,166
	Internal Recoveries	0	0	0	0
	Expenses	0	5,412	5,412	5,908
	Net Surplus	20,868	-599	21,467	-4,566

Activity Performance Report continued

		2017	2017	2017	2017
		Actual YTD	Budget YTD	Variance YTD	Budget FY
Investment	Revenue	203,039	165,077	37,962	180,074
	Rates Revenue	-7,117	-88,073	80,956	-88,073
	Internal Recoveries	0	0	0	0
	Internal Charges	0	0	0	0
	Expenses	548,258	128,068	-420,190	92,042
	Net Surplus	-352,336	-51,064	-301,272	-41
		2017	2017	2017	2017
		Actual YTD	Budget YTD	Variance YTD	Budget FY
Public Refuse Collection - Little	Revenue	460,885	397,141	63,744	428,974
	Rates Revenue	577,743	534,201	43,542	534,317
	Internal Recoveries	0	0	0	0
	Internal Charges	79,722	91,069	11,347	99,337
	Expenses	843,730	845,526	1,796	896,279
	Net Surplus	115,176	-5,253	120,429	-32,325
Landfills and Waste Transfer S	Revenue	403,344	339,570	63,774	370,440
	Rates Revenue	487,120	443,576	43,544	443,692
	Internal Charges	-58,913	-67,144	8,231	-73,249
	Internal Recoveries	0	0	0	0
	Expenses	715,090	717,574	2,484	756,716
	Net Surplus	116,461	-1,572	118,033	-15,833
Public Refuse Collection	Revenue	0	0	0	0
	Rates Revenue	90,379	90,381	-2	90,381
	Internal Charges	-11,987	-13,398	1,411	-14,614
	Internal Recoveries	0	0	0	0
	Expenses	81,160	81,455	295	88,849
	Net Surplus	-2,768	-4,472	1,704	-13,082
Waste Minimisation	Revenue	57,541	57,571	-30	58,534
	Rates Revenue	244	244	0	244
	Internal Charges	-8,821	-10,527	1,706	-11,474
	Internal Recoveries	0	0	0	0
	Expenses	47,480	46,497	-983	50,714
	Net Surplus	1,484	791	693	-3,410

Activity Performance Report continued

		2017 Actual YTD	2017 Budget YTD	2017 Variance YTD	2017 Budget FY
Roading & Footpath	Revenue	10,920,118	11,654,027	-733,909	12,713,491
	Rates Revenue	6,203,639	6,147,831	55,808	6,147,831
	Internal Recoveries	0	0	0	0
	Internal Charges	517,301	688,710	171,409	751,317
	Expenses	13,193,860	12,060,994	-1,132,866	13,157,449
	Net Surplus	3,412,595	5,052,154 	-1,639,559	4,952,556
Non Subsidised Roothing	Revenue	2,813	26,598	-23,785	29,018
	Rates Revenue	1,003,497	1,003,496	1	1,003,496
	Internal Charges	-68,727	-82,346	13,619	-89,843
	Internal Recoveries	0	0	0	0
	Expenses	673,921	771,892	97,971	842,082
	Net Surplus	263,662	175,856 	87,806	100,589
Subsidised Roothing	Revenue	10,917,305	11,627,429	-710,124	12,684,473
	Rates Revenue	5,200,142	5,144,335	55,807	5,144,335
	Internal Charges	-448,574	-606,364	157,790	-661,474
	Internal Recoveries	0	0	0	0
	Expenses	12,519,939	11,289,102	-1,230,837	12,315,367
	Net Surplus	3,148,934	4,876,298 	-1,727,364	4,851,967

Activity Performance Report continued

		2017 Actual YTD	2017 Budget YTD	2017 Variance YTD	2017 Budget FY
Water and Wastewater	Revenue	267,676	485,294	-217,618	502,036
	Rates Revenue	7,543,038	7,194,997	348,041	7,387,386
	Internal Recoveries	0	0	0	0
	Internal Charges	961,334	1,320,847	359,513	1,440,884
	Expenses	4,607,317	5,693,237	1,085,920	6,214,002
	Net Surplus	2,242,063	666,207	1,575,856	234,536
Rural Water	Revenue	435	9,097	-8,662	9,929
	Rates Revenue	705,755	727,062	-21,307	743,877
	Internal Charges	-78,882	-97,977	19,095	-106,856
	Internal Recoveries	0	0	0	0
	Expenses	536,141	509,421	-26,720	558,947
	Net Surplus	91,166	128,761	-37,595	88,003
Stormwater	Revenue	3,826	2,101	1,725	2,293
	Rates Revenue	637,004	636,510	494	636,510
	Internal Charges	-75,960	-95,546	19,586	-104,232
	Internal Recoveries	0	0	0	0
	Expenses	298,005	444,609	146,604	485,021
	Net Surplus	266,866	98,456	168,410	49,550
Wastewater	Revenue	213,335	302,221	-88,886	302,314
	Rates Revenue	2,202,486	1,881,672	320,814	2,007,220
	Internal Charges	-245,124	-326,051	80,927	-355,684
	Internal Recoveries	0	0	0	0
	Expenses	1,588,423	1,789,964	201,541	1,952,692
	Net Surplus	582,274	67,878	514,396	1,158
Water	Revenue	50,081	171,875	-121,794	187,500
	Rates Revenue	3,997,792	3,949,753	48,039	3,999,779
	Internal Charges	-561,368	-801,273	239,905	-874,112
	Internal Recoveries	0	0	0	0
	Expenses	2,184,749	2,949,243	764,494	3,217,342
	Net Surplus	1,301,756	371,112	930,644	95,825

Activity Performance Report continued

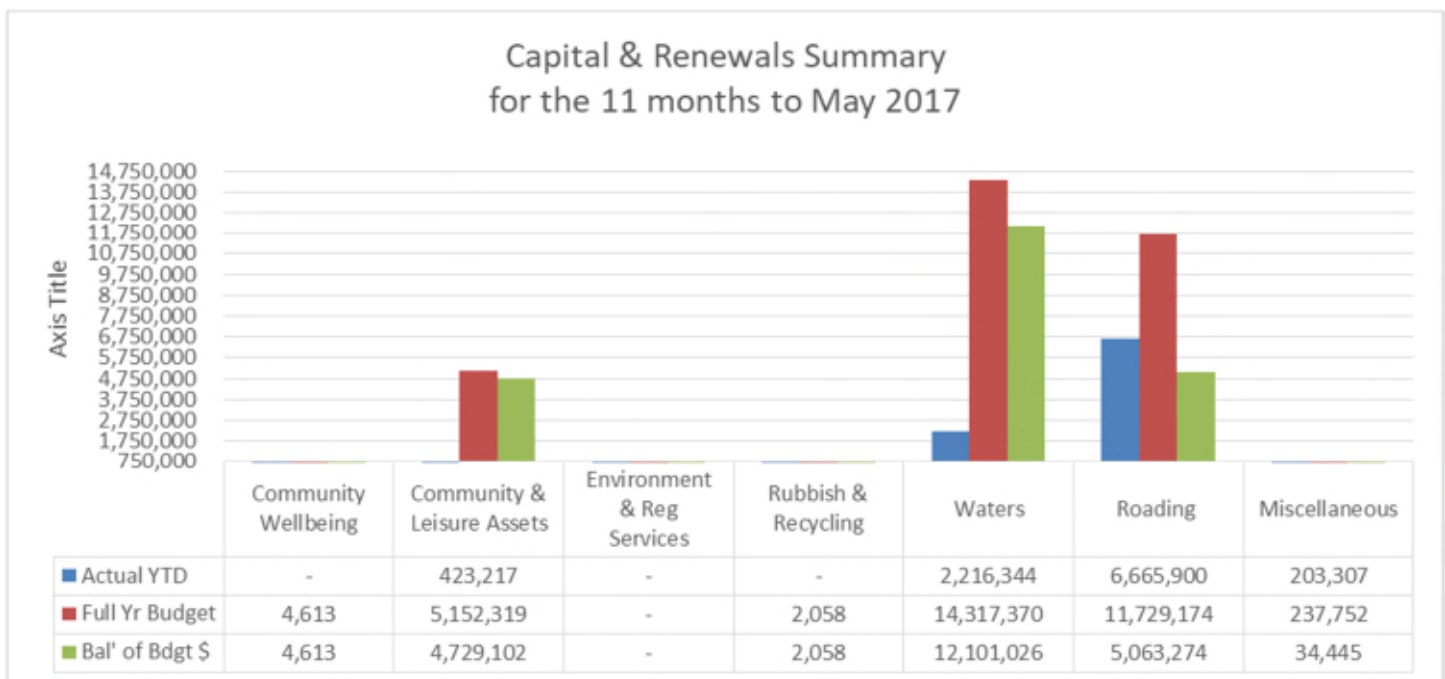
		2017	2017	2017	2017
		Actual YTD	Budget YTD	Variance YTD	Budget FY
Business Units	Revenue	59,092	28,270	30,822	30,835
	Rates Revenue	60,598	51,512	9,086	50,686
	Internal Recoveries	6,070,089	7,431,897	-1,361,808	8,107,488
	Internal Charges	1,559,376	2,077,449	518,073	2,266,295
	Expenses	4,990,155	5,373,731	383,576	5,862,116
	Net Surplus	-359,752	60,499	-420,251	60,598
Assets Business Unit	Revenue	32,134	14,333	17,801	15,631
	Rates Revenue	60,598	51,512	9,086	50,686
	Internal Charges	-453,794	-665,863	212,069	-726,396
	Internal Recoveries	-1,078,776	-1,870,385	-791,609	-2,040,413
	Expenses	743,338	1,209,802	466,464	1,319,736
	Net Surplus	-25,624	60,565	-86,189	60,598
CEO Business Unit	Revenue	5,720	0	5,720	0
	Rates Revenue	0	0	0	0
	Internal Charges	-184,293	-241,219	56,926	-263,143
	Internal Recoveries	-1,125,533	-1,160,335	-34,802	-1,265,809
	Expenses	1,039,895	919,138	-120,757	1,002,666
	Net Surplus	-92,936	-22	-92,914	0
Customer Services Business Unit	Revenue	772	957	-185	1,049
	Rates Revenue	0	0	0	0
	Internal Charges	-212,289	-269,192	56,903	-293,657
	Internal Recoveries	-707,071	-787,292	-80,221	-858,858
	Expenses	548,946	519,068	-29,878	566,250
	Net Surplus	-53,392	-11	-53,381	0
Finance Business Unit	Revenue	20,466	12,980	7,486	14,155
	Rates Revenue	0	0	0	0
	Internal Charges	-466,500	-567,204	100,704	-618,768
	Internal Recoveries	-2,212,411	-2,597,782	-385,371	-2,833,936
	Expenses	1,888,884	2,043,591	154,707	2,229,323
	Net Surplus	-122,507	-33	-122,474	0
Regulatory Business Unit	Revenue	0	0	0	0
	Rates Revenue	0	0	0	0
	Internal Charges	-242,499	-333,971	91,472	-364,331
	Internal Recoveries	-946,298	-1,016,103	-69,805	-1,108,472
	Expenses	769,092	682,132	-86,960	744,141
	Net Surplus	-65,293	0	-65,293	0

Rangitikei District Council

Strategic Activities - Capital Expenditure and Renewals Summary

For the 11 Months ended 31st May 2017

	Actual YTD	Full Yr Budget	Bal' of Bdgt \$	% of Bdgt Completed
Community Wellbeing	-	4,613	4,613	
Community & Leisure Assets	423,217	5,152,319	4,729,102	8%
Environment & Reg Services	-	-	-	
Rubbish & Recycling	-	2,058	2,058	
Waters	2,216,344	14,317,370	12,101,026	15%
Roading	6,665,900	11,729,174	5,063,274	57%
Miscellaneous	203,307	237,752	34,445	86%
TOTAL CAPITAL EXPENDITURE & RENEWALS	9,508,768	31,443,286	21,934,518	30%



Statement of Capital Works 2016/17 For the 11 Months ended 31st May 2017		Actual YTD 2016/17	Full Year Budget 2016/17	Variance 2016/17
Community & Leisure Assets				
Libraries				
Computer Equipment	40801703	0	2,050	2,050
Furniture and Fittings	40801705	5,661	51,250	45,589
Buildings	40801706	7,028	25,625	18,597
Library Books	40801708	80,058	102,500	22,442
New Town Hall / Library	40801707	0	220,000	220,000
Swimming Pools				
Renewals				
Marton - Plant	40001702	0	325,000	325,000
Plant & Equipment	40001705	209	0	-209
Repairs & Maintenance	4000170201	0	0	0
Marton	4000170601	3,685	48,063	44,378
Taihape Pool Resurface	4000170602	0	20,878	20,878
Taihape Fans	4000170603	0	28,812	28,812
Taihape & Hunterville Building Alterations	4000170604	1,005	0	-1,005
MALT Loan repayment	40001720	0	16,021	16,021
Community Housing				
Taihape & Hunterville Bldg Alterations	4040170604	104,492	175,000	70,508
Property				
Real Estate Renewals	2090170601	0	26,650	26,650
Parks & Reserves				
District - Renewals	4410170601	37,888	68,000	30,112
Bulls Court House	4410170608	987	0	-987
Plant & Machinery	44101702	7,673	0	-7,673
Campground Toilet and Wastewater Treatment	4410170609	12,292	95,000	82,708
Park Upgrades	4410170610	2,149	102,500	100,351
Memorial Park Toilet and Changing Rm	4410170611	0	600,000	600,000
Public Toilets				
Renewals				
Building Alterations	4060170601	0	0	0
Halls				
Renewals				
	4090170601	142,438	103,420	-39,018
Disposals				
	4090170606	0	-565,000	-565,000
Capital				
Buildings - Bulls Town Hall	40901706	0	3,610,575	3,610,575
Cemeteries				
Renewals				
District-External Contractors	40701708	4,838	59,575	54,737
New Capital				
District - External Contractor Berms	40701709	12,814	16,400	3,586
Land Ratana	4070170901	0	20,000	20,000
Total Community & Leisure Assets	Community & Leisure Assets	423,217	5,152,319	4,729,102

Statement of Capital Works 2016/17 For the 11 Months ended 31st May 2017		Actual YTD 2016/17	Full Year Budget 2016/17	Variance 2016/17
Community Wellbeing				
Info Centres	40101703	0	0	
Rural Fire	40500705	0	4,613	4,613
				0
Total Community Wellbeing	Community Wellbeing	0	4,613	4,613
Statement of Capital Works 2016/17 For the 11 Months ended 31st May 2017		Actual YTD 2016/17	Full Year Budget 2016/17	Variance 2016/17
			0	0
Total Environmental & Reg Services	Environment & Reg Services	0	0	0
Rubbish and Recycling				
Renewals				
Marton	5020070601	0	2,058	2,058
New Capital				
Marton				
Total Rubbish and Recycling	Rubbish & Recycling	0	2,058	2,058
Waste Transfer Stations				
Renewals				
Marton - Ground Mtc & Fencing	5060170601	0	0	0
New Capital				
Marton - Pit Access	5060177303	0	0	0
Total Waste Transfer Stations	Rubbish & Recycling	0	0	0

Statement of Capital Works 2016/17 For the 11 Months ended 31st May 2017		Actual YTD 2016/17	Full Year Budget 2016/17	Variance 2016/17
Stormwater				
Renewals				
Marton - Reticulation Staff	6050176103	21,684	0	-21,684
Marton - Reticulation Contractor	6050176101	125,243	358,332	233,089
Taihape - Reticulation Staff	6050176113	1,054	0	-1,054
Taihape - Reticulation Contractor	6050176111	750	22,348	21,598
Rural				
Bulls Reticulation - Contractor	6050176131	1,914	0	-1,914
Bulls - Reticulation Staff time	6050176133	6,808	0	-6,808
Mangaweka				0
Hunternville - Contractor	6050176151	0	0	0
Hunternville - Reticulation Staff Time	6050176152	0	0	0
Ratana				0
Taihape	6050176114	0	0	
Renewals District Wide		157,453	380,680	223,227
Capital				
Marton - Reticulation Contractor	6050177301	571	500,000	499,429
Marton - Reticulation Staff Time	6050177303	568	0	-568
Taihape - Reticulation Contractor	6050177311	0	119,370	119,370
Bulls - Reticulation Contractor	6050177331	0	67,470	67,470
Mangaweka Reticulation	6050177341	0	15,570	15,570
Hunternville - Reticulation Contractor	6050177351	0	67,470	67,470
Hunternville - Reticulation Staff Time	6050177353	0	0	0
Ratana		0	0	0
New Capital District Wide		1,139	769,880	768,741
Total Stormwater		158,592	1,150,560	991,968

Statement of Capital Works 2016/17 For the 11 Months ended 31st May 2017			Actual YTD 2016/17	Full Year Budget 2016/17	Variance 2016/17
Water	Urban	606			
	Renewals				
	Marton - Reticulation Contractor	6060176101	168,308	502,976	334,668
	Marton - Treatment Contractor	6060176103	47,430	0	-47,430
	Marton - Treatment Staff Time	6060176111	140,487	400,000	259,513
	Marton - Treatment Contractor	6060176113	0	0	0
	Taihape - Reticulation Staff Time	6060176123	13,955	0	-13,955
	Taihape - Reticulation Contractor	6060176121	70,500	1,849,162	1,778,662
	Taihape - Treatment Contractor	6060176131	52,591	227,203	174,612
	Taihape - Treatment Staff Time	6060176133	9,450	0	-9,450
	Taihape - Falling Main Contractor	6060176136	884	0	-884
	Bulls - Reticulation Contractor	6060176141	4,764	167,556	162,792
	Bulls - Reticulation Staff Time	6060176143	18,023	0	-18,023
	Bulls - Treatment Contractor	6060176151	86,520	1,275,615	1,189,095
	Bulls Treatment - Staff Time	6060176153	6,650	0	-6,650
	Mangaweka - Reticulation Contractor	6060176161	33,291	293,756	260,465
	Mangaweka - Staff Time	6060176163	8,079	0	-8,079
	Mangaweka - Treatment Contractor	6060176171	10,086	640,040	629,954
	Ratana Reticulation - Contractor	6060176181	0	12,272	12,272
	Ratana - Reticulation Staff Time	6060176183	0	0	0
	Ratana Treatment - Contractor	6060176191	12,000	0	-12,000
	Ratana - Reticulation Staff Time	6060176193	15,624	0	-15,624
	Renewals District Wide		698,640	5,368,580	4,669,940
Water	Capital				
	Marton - Reticulation Contractor	6060177301	0	145,320	145,320
	Taihape - Reticulation Contractor	6060177228	183,876	176,460	-7,416
	Staff T Ops	6060177102	0	0	0
	Staff Time - Operations Retic	6060177302	0	0	0
	Marton Treatment - Staff Time	6060177313	0	0	0
	Taihape - New Plant	6060177330	98,337	0	-98,337
	Taihape - Treatment Contractor	6060177331	5,715	70,000	64,285
	Taihape Treatment - Staff Time	6060177332	1,953	0	-1,953
	Marton - Reticulation Contractor	6060177311	2,943	0	-2,943
	Mangaweka - Reticulation Contractor	6060177341	549	0	-549
	Bulls - Treatment Contractor	6060177351	1,430	0	-1,430
	Bulls Treatment - Staff Time	6060177352	2,635	0	-2,635
	Bulls - Reticulation Contractor	6060177361	0	0	0
	Mangaweka - Treatment Contractor	6060177371	3,912	0	-3,912
	Ratana - Treatment Contractor	6060177391	222,430	375,000	152,570
	Ratana Treatment - Staff Time	6060177392	10,647	0	-10,647
	Managweka Treatment - Staff Time	6060177372	0	0	0
	New Capital District Wide		534,426	766,780	232,354
	Renewals				
	Huntermville Reticulation - Contractor	6060776201	580	37,606	37,026
	Huntermville Reticulation - Staff Time	6060776203	0	0	0
	Huntermville - Urban	6060776301	46,180	70,065	23,885
	Erewhon Rural Water	6061676201	92,831	125,224	32,394
	Renewals	6061676205	1,145	0	-1,145
	HRWS Reticulation - Contractor	6061776201	19,175	29,677	10,502
	HRWS - Treatment Contractor	6061776301	4,374	207,573	203,199
	Omatane Rural Water	6061876201	0	5,190	5,190
	Erewhon Rural Water	6061676203	0	0	0
	New Capital				
	Huntermville Treatment - Staff Time	6060777302	1,309	0	-1,309
	HRWS Reticulation - Staff Time	6061777303	92	0	-92
			165,685	475,335	309,650
Total Water	Waters		1,557,344	7,761,255	6,203,911

Statement of Capital Works 2016/17 For the 11 Months ended 31st May 2017		Actual YTD 2016/17	Full Year Budget 2016/17	Variance 2016/17
Wastewater				
Renewals				
Marton - Reticulation Contractor	6070176101	76,807	67,735	-9,072
Marton Reticulation - Staff Time	6070176102	6,648	0	-6,648
Taihape Treatment - Staff Time	6070176122	0	0	0
Marton - Treatment - Contractor	6070176131	17,597	312,465	294,868
Marton - Treatment Staff	6070176132	0	0	0
Taihape - Reticulation Contractor	6070176111	140,252	492,612	352,360
Taihape Reticulation - Staff Time	6070176112	12,193	0	-12,193
Taihape Treatment - Contractor	6070176121	0	0	0
Bulls - Treatment Contractor	6070176141	49,779	131,510	81,731
Bulls Treatment - Staff Time	6070176142	432	0	-432
Koitiata Treatment - Contractor	6070176151	97	40,000	39,903
Koitiata	6070176153	0	11,552	11,552
Bulls - Reticulation Contractor	6070176161	25,105	5,506	-19,599
Bulls Reticulation - Staff Time	6070176162	69	0	-69
Mangaweka Contractor	6070176171	1,627	0	-1,627
Huntermville - Reticulation Contractor	6070176181	76,802	83,040	6,238
Huntermville Reticulation - Staff Time	6070176182	644	0	-644
Ratana -Reticulation Staff Time	6070176183	0	0	0
Huntermville Treatment - Contractor	6070176186	11,376	80,000	68,624
Ratana -Treatment Contractor	6070176194	0	526,195	526,195
Ahuru Street Sewer Repairs	6070176202	0	0	0
Renewals District Wide		419,427	1,750,615	1,331,188
				0
Marton Reticulation - Contractor	6070177301	8,417	1,338,000	1,329,583
Taihape Reticulation - Contractor	6070177304	250	0	-250
Marton - Treatment Contractor	6070177306	0	778,500	778,500
Marton Treatment - Staff Time	6070177307	1,814	0	-1,814
Taihape - Treatment Contractor	6070177330	189,702	60,000	-129,702
Taihape - Treatment Staff Time	6070177332	0	0	0
Taihape Reticulation - Staff Time	6070177305	972	0	-972
Mangaweka				0
Huntermville - Treatment Contractor	6070177386	24,559	0	-24,559
Ratana -Treatment Contractor	6070177325	1,367	1,419,000	1,417,633
Ratana - Treatment Staff Time	6070177327	36	0	-36
Koitiata - Reticulation Contractor	6070177151	11,576	110,000	98,424
Koitiata - Reticulation Staff Time	6070177152	0	0	0
Bulls - Treatment Contractor	6070177311	881	1,100,000	1,099,119
Bulls - Treatment Staff Time	6070177312	0	0	0
Bulls - Resource Consent	6070177313	0	0	0
Bulls Reticulation - Contractor	6070177140	0	0	0
New Capital District Wide		239,574	4,805,500	4,565,926
Total Waste Water	Waters	659,001	6,556,115	5,897,114

Statement of Capital Works 2016/17 For the 11 Months ended 31st May 2017		Actual YTD 2016/17	Full Year Budget 2016/17	Variance 2016/17
Roads and Transportation				
Renewals-Subsidised				
Structures Component Replacement	70100783	287,992	209,163	-78,829
Pavement Rehabilitation	70100781	1,112,126	1,627,166	515,040
Unsealed Road	70100780	311,973	460,125	148,152
Drainage Renewals	70100782	450,025	337,425	-112,600
Subsidised Roothing Purchase	70100789	31,907	0	-31,907
Flood Damage Reinstatement	70100790	2,408,094	6,000,000	3,591,906
Sub.Rdg.Pavement Rehab. Prf.Sr	7010078401	88,992	0	-88,992
Sub.Rdg.Drainage Prof.Serv.	7010078402	9,516	0	-9,516
Sub.Rdg.Struct.Comp.P/S	7010078403	26,998	0	-26,998
Sub.Rdg.Traffic Ser Rnwl P/S	7010078405	0	0	0
Sub.Rdg.Strt.Ltng.Prof Serv.	7010078406	6,382	0	-6,382
Sub.Rdg.Sealed Rd Surfaccg.P/S	7010078407	12,416	0	-12,416
Unsealed Road Metalling P/S	7010078408	6,560	0	-6,560
Asset Mgmt P/S - Staff Time	7010078409	161,548	0	-161,548
Asset Management Planning P/S	7010078410	57,135	0	-57,135
Taihape Napier Road	7010079402	9,198	0	-9,198
Prof Services - Minor Safety	7010079405	3,230	0	-3,230
Reseals	70100787	755,055	1,829,418	1,074,363
Traffic Services	70100785	282,553	224,950	-57,603
Associated Improvements	70100792	0	0	0
Renewals-Non Subsidised				0
Renewals -Prof services	70300784	328	0	-328
Footpath Renewals	70300788	189,775	123,000	-66,775
New Capital - Subsidised				0
Minor safety Projects - Principal ContrProf Serv	70100795	454,098	825,677	371,579
New Capital - Non Subsidised				0
Footpath Construction	70300791	0	66,625	66,625
Vehicle Crossings	70300792	0	25,625	25,625
Total Roads and Transportation	Roothing	6,665,900	11,729,174	5,063,274

Statement of Capital Works 2016/17 For the 11 Months ended 31st May 2017		Actual YTD 2016/17	Full Year Budget 2016/17	Variance 2016/17
Miscellaneous				
Vehicles	95500701	229,290	190,365	-38,925
Motor Vehicles Sold	955007011	-88,980	0	88,980
Total Vehicles		140,310	190,365	50,055
PC Replacements	92600703	0	0	0
Hardware Servers & Core Network	9260070301	2,345	2,278	-67
PC Replacements	9260070302	31,722	12,711	-19,011
Hardware - Other	9260070303	3,814	2,385	-1,429
Aerial Photography	92600705	720	0	-720
Office Equipment	92100707	989	0	-989
Plant Purchases	95301702	0	14,546	14,546
Office Furniture Purchases	95301705	1,206	10,290	9,084
Software Purchases	92600704	0	5,177	5,177
Plant	95100702	3,700	0	-3,700
Building Alterations	95301706	18,501	0	-18,501
Office Furniture Purchases	96100745	0	0	0
Total Miscellaneous	Miscellaneous	203,307	237,752	34,445
Subtotal		9,508,768	31,443,286	21,934,518
Less Sales Disposal of Land & Buildings	4090170606	0		
Grandtotal		9,508,768	31,443,286	21,934,518

TREASURY REPORT 31/05/2017

Investments

Bank Deposits	Maturity Date	Int Rate	Term	% of Portfolio	Amount	Comment
Westpac Current Account		Call	0.0150 Call	19%	1,901,459.84	Immediate Needs
Westpac Call Account		Call	0.0150 Call	1%	54,135.98	Immediate Needs
ASB Term Deposit 12-3211-00010480-				0%	0.00	
Westpac Term Deposit -03.0683.0195600.081 -	14/06/2017	0.0274	35 Days	20%	2,000,000.00	Immediate Needs
Westpac Term Deposit -03.0683.0195600.081 -	29/06/2017	0.0291	35 Days	30%	3,000,000.00	Immediate Needs
Cash Floats					2,814.44	
MW Lass Ltd					16,000.00	
.....					0.00	
					6,974,410.26	
The Investment Policy requires that maximum any one bank of \$5m						71% Of total pool Investment
And maturity mix as follows						policy allow s up to 100%
	Actual	Policy				
0-3 months	100%	15%-40%				
3-6 months		10%-60%				
6 month to 2 years		10%-60%				

Equity Investments

	Number	Cost	Value 2016	@
Local Government Insurance Corporation	23,338	23338	50,533.00	
				0.51% Of total pool Investment
				policy allow s up to 10%

CORPORATE BONDS 31/05/2017

S & P
Rating

Date of Purchase

		Effective	Coupon Rate	Face value	Fair Value 2016	
Purchased 16/02/06		0.0573	0.0874	191,963.00	201,735.76	
Fonterra Perpetual Cap Note	none					
Purchased 21/02/06						
Fonterra Perpetual Cap Note	none	5.73%	8.74%	280,000.00	294,072.88	
Notes Redeemed 10/07/06				-443,645.00	-465,086.38	
loss on Redemption					-981.01	
Balance as at 30 June 2016		4.38%		28,318.00	29,741.25	26,618.92 A
Purchased 20/09/07						
RABOBANK Bonds Perpetual		3.49%	3.71%	1,000,000.00	1,000,000.00	930,000.00 A+
Purchased 22/09/10						
Manukau City Council Bonds	43007	0.0652	0.0652	1,500,000.00	1,500,000.00	1,596,750.00 AA
Total					<u>2,553,368.92</u>	
Forestry					<u>304,420.00</u>	
Total Investments and Cash					<u>9,882,732.18</u>	

26% Of total pool Investment
policy allow s up to 50%

3% Of total pool Investment
policy allow s up to 20%

Attachment 3

RANGITIKEI DISTRICT COUNCIL SPONSORSHIP OF HIGH PROFILE AND HIGH PROFILE COMMUNITY EVENTS IN THE RANGITIKEI DISTRICT: ANALYSIS

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INTRODUCTION

During the 2015-25 LTP process, Council established an events sponsorship scheme as part of its renewed focus on economic development and District Promotion. Through workshops and consultation, Council established the rationale and process for the Events Sponsorship Scheme. Overall its aim is to support events in Rangitikei District that help to develop community cohesion and reinforce economic growth. Council invests up to \$25,000 per year in the Events Sponsorship Scheme and, in addition, includes some key events as outcomes of the MOU arrangement with the town development agencies in Bulls, Marton and Taihape.

This report provides some analysis of the sponsored event programme for 2016/17, including additional spending generated and visitor numbers. Each event is considered separately in the Appendix.

TYPES OF EVENTS

Council has made a distinction between the outcomes sought from different types of events:

High profile events:

Events which:

- a) provide a regional/national profile and attract a significant number of visitors to the District; and
- b) provide an opportunity to showcase the District

Council expects an economic impact for the District from high profile events in terms of increased spending at local retailers or tourism outlets from a large influx of visitors from outside the District, either as day visitors or overnight visitors. Council expects such events to generate income from participants (through for example, ticket sales or sale of goods) and from other sponsorship arrangements. If high profile events are recurring, then Council expects them to become increasingly self-funding over a maximum of five years. Its sponsorship of recurring events is not guaranteed but will certainly decrease over time.

Community events:

Events which:

- a) are locally significant and/or of special interest to local people; and
- b) enhance community well-being

Council recognises that there are community events, such as the Christmas Parades, that are important to Rangitikei's community life and well-being but where there would not be a large influx of visitors from outside the District. Such events **may** generate income from participants (through for example, ticket sales or sale of goods) and from other sponsorship arrangements. If these events are recurring community events, then Council expects them to demonstrate continuing community support through maintaining or increasing the number of people who take part in them.

High profile/Community events:

Events which:

- a) provide a regional/national profile and attract a significant number of visitors to the District; and
- b) provide an opportunity to showcase the District, and
- c) are locally significant and/or of special interest to local people; and
- d) enhance community well-being.

Council expects that these events are likely to attract large numbers of visitors from outside the District and also be important community events for local people. Council is expecting both an economic impact for the District in terms of increased spending at local retailers or tourism outlets and increasing participation from people, particularly local people. These events may generate income from other sponsorship arrangements or from fees charged to, for example, stall holders, but generally would be free to the general public.

EVENTS PROFILE

The Council sponsored 16 events during 2016/17: using the definitions outlined above, 8 high profile community events (HP/Com) - including 4 organised through the MOU arrangements - 5 high profile events (HP), 3 events are community events (Com). Four events were new to the sponsored schedule (Taihape Whanau Sports Day, the Twilight Dinner, the Parklee Bullride and Ngati Hauiti te ra o nga tamariki). The remaining 12 events had all been sponsored during 2015/16 and two events which were sponsored last year did not apply for sponsorship during 2016/17 (Taihape Show Jumping and Taihape Shearing Sports). The total sponsorship was \$21,413 (plus an additional nominal \$8,000 for the four HP/Com events delivered through the MOU agencies).

Mudder	HP (ticketed)	\$563	17/09/2016
Whanau Sports Day	HP/Com (entry fees, non-ticketed)	\$2,000	20/10/2016 - 22/10/2016
Shepherds Shemozzle	HP/Com (not ticketed)	\$4,000	29/10/2016
Marton Market Day	HP/Com (not ticketed)	Nominal \$2,000	26/11/2016
Marton Christmas Parade	Comm (not ticketed)	\$750	3/12/2106
Taihape Dressage Champs	HP (ticketed)	\$1,800	17/12/2016 - 18/12/2016
Marton Country Music Festival	HP (ticketed)	\$2,600	20/01/2017 - 22/01/2017
Caledonian Games	HP (ticketed)	\$3,400	28/01/2017
Taihape A and P Show	HP/Com (nominal ticket charge)	\$2,000	28/01/2017 - 29/01/2017
The Long Twilight Dinner	Comm (ticketed)	\$700	4/02/2017
Rangitikei Shearing Sports	HP/Com (not ticketed)	\$2,700	4/02/2017
Rhythm in Bulls	HP/Com (not ticketed)	Nominal \$2,000	11/02/2017
Parklee Bullride Event	HP (Ticketed)	\$550	24/02/2017
Gumboot Day	HP/Com (not ticketed)	Nominal \$2,000	4/03/2017
Ngati Hauiti te ra o nga tamariki	Comm (not ticketed)	\$350	5/03/2017
Marton Harvest Fair	HP/Com (not ticketed)	Nominal \$2,000	26/03/2017

ASSESSMENT AND ANALYSIS

INCREASED SPENDING IN THE DISTRICT

In order to assess the success of High Profile and High Profile/Community events in attracting visitors to the District, Council agreed to commission event reports from Market View for these categories of events. The Market View Events Reports provide figures for total spend and a breakdown of this in terms of storetypes and origin of spender.

It also provides a comparison of expenditure on the day/weekend (for two or three day events) of the events with the spend during the same day / weekend last year, and the average spend during the same day / weekend over the past five years and the past 52 weeks.

The change in spend during the period of the event compared to the average spend over the preceding 52 weeks has been used as a proxy for additional economic benefit to the District of the event.

Amount spent with local retailers



Comparing the total local retail expenditure on the day/period of the event with the average local retail expenditure over the previous 52 days/weekends, the total additional spending in the District that may be attributed to these events is \$415,770.

Those events which were over 2 or 3 days (Marton Country Music festival, Taihape A & P Show and Taihape Dressage) generally provide a greater overall actual \$ spend with local retailers.

FINANCIAL INFORMATION ON THE EVENTS

The post-event reports provide financial information relating to expenditure on each event and income generated by each event.

With three events still to provide final reporting, the total cost of putting on the events was approximately \$275,000. A proportion of this expenditure will have been spent locally and contributed additional economic impact.

Again, with the proviso that three events are still to provide final event reports, the costs of all the events were covered with an overall surplus for the year of \$44,000. Council's sponsorship was \$29,413.

At an individual event level, six of the events would have run at a deficit without Council's sponsorship. In these instances, Council was "funding for success". Two of these events have accrued reserves of several tens of thousands and could potentially get through a bad year without wiping out the ability for the event to take place the following year. Other events have a more precarious accrued balance (for example, Taihape A and P Show).

Four events generated a surplus which exceeded the amount of Council sponsorship (i.e. the event could have taken place without Council sponsorship). In these instances, the value to Council of the sponsorship is association with an event which contributes to the required outcomes¹.

Council may wish to consider these factors when it comes to allocating sponsorship in the future.

ATTENDANCE AT THE EVENT

The post-event reports also provide estimates from the organisers on the number of people participating in an event.

Where the event is ticketed, this may be assumed to be reasonably accurate. For other events, particularly the High Profile / Community events, the number given is only an estimate. Nonetheless, one of Council's indicators for the events strategy is to attract more people each year.

With three events still to provide final reporting, the total number of estimated participants at Council sponsored events is 24,500 compared to the figure for last year (excluding the non-reporting three events) was 22,500.

Of these, 8,500 were resident in the District, 7,750 from within the Horizons Region, 4,500 from elsewhere in New Zealand and about 250 from overseas.

¹ To provide a regional/national profile and attract a significant number of visitors to the District and an opportunity to showcase the District.

APPENDIX

THE MUDDER

The season's sponsored events kicked off with the Mudder on 17 September 2016. This is the second year of Council sponsorship. \$563 of sponsorship was provided compared to \$643 in 2015/16. The event generated a surplus in 2016/17 of \$11,852. The event is run as a private business so the surplus is earnings for the organisers.

The organisers estimate that 550 people took part in the event, of which 350 were visitors to the District. This is the same as the previous year and slightly lower than the numbers that the organisers anticipated in advance of the event. The MarketView report states that about 65% of expenditure was from visitors to the District which is not inconsistent with the estimate provided by the organisers.

The MarketView Event Report records a total spend in the District of \$300,940 on the day of this event. This compares with an average spend on the preceding 52 weeks of \$285,793 i.e. an additional \$15,000. However, the spend this year, compared to the average retail spending in the District on the same day over the previous five years, had increased by 20%. Food retailing and "Other" storetypes were the main beneficiaries of this increased spending.

Overall it appears that this event does deliver an economic impact. Mudder events are increasingly popular, nationally and internationally, particularly amongst younger age groups. It provides a unique slice of the District's rural offering to an audience that may not engage with the other events in the annual calendar.

Council's financial sponsorship is clearly not required for this event to take place so future sponsorship should be based on the value to Council of its association with the event.

WHANAU SPORTS DAY

The Whanau Sports Day in Taihape took place over the weekend of 20-22 October 2016. The event is free to watch but participants pay a registration fee. The event is now an established event in the Taihape calendar that Council has previously supported through the MOU arrangement with Otaihape Maori Komiti. However, this is the first year that Council has provided sponsorship (\$2,000) through the Events Sponsorship Scheme. The event ran at a deficit of \$457 which was covered by the accrued balance from 2015/16. A small presumed balance remains going forward.

The organisers estimate that 1,200 people participated in the event, of which about half were visitors from outside the District. This is higher than the numbers that the organisers estimated in advance of the event (850). The MarketView report states that about 75% of expenditure was from visitors to the District which is not inconsistent with the estimate provided by the organisers or the increase in local expenditure in the categories listed below.

The Market View Events Report records a total spend in Taihape of \$409,414 over the period of the event. This compares with an average spend on the preceding 52 weekends of \$364,247 i.e. an additional \$40,000 over the 3-day period. However, the spend this year, compared to the average retail spending in the District on the same period over the previous five years, had increased by 16%. Bars, cafes, restaurants and accommodation were the main beneficiaries of this increased spending.

Overall it appears that this event delivered an economic impact. The event appears to be growing given that actual numbers outstripped the organisers' expectations. The Council has committed to

supporting a calendar of events which provides for a range of event type, including Te Ao Māori events. The Whanau Sports Day contributes to this diversity.

Council's financial sponsorship is clearly necessary for this event to take place so future sponsorship should be based on "funding for success" as well as providing good value to Council through its association with the event.

SHEPHERDS SHEMOZZLE

The Shepherds Shemozzle in Hunterville took place, as usual, on the last Saturday of October. The event is a street event that attracts a large crowd so is classified as High Profile/Community event. Council has provided support for the past two years after a period where the event took place independent of any Council funding. This year Council has provided sponsorship through the Events Sponsorship Scheme of \$4,000 compared to \$3,000 in 2015/16. The event generated a surplus of \$18,836 during the year. No figures are available from previous years but it is assumed that this surplus can be carried forward to support next year's event. The total cost of putting on the event was \$80,000.

The organisers estimate that 3,500 people participated in the event, but did not provide a breakdown of the origin of these visitors. This is slightly lower than the estimated attendance provided by the organisers in advance of the event but higher than the estimated participants at the event last year. The MarketView report states that about 60% of expenditure was from visitors to the District which is not inconsistent with the categorisation of this event as a HP/Com event.

The Market View Events Report records a total spend in Rangitikei of \$329,626 on the day of the event. This compares with an average spend on the preceding 52 weekends of \$299,116 i.e. an additional \$30,000 for the day. The spend this year, compared to the average retail spending in the District on the same day over the previous five years, had increased by 13%. Food retailing and Accommodation were the main beneficiaries of this increase in spending.

Once again, this event appears to deliver an economic impact. The event remains popular after many years and is probably as close as can be to an iconic event for the District.

Council's financial sponsorship for the past two years appears to have supported the event through a financial crisis but may not be as necessary to its future as it has been in the recent past. Nonetheless, Council may consider that continuing to sponsor the event to a greater or lesser extent can provide Council with good promotional/association value.

MARTON MARKET DAY

Marton Market Day took place, as usual, on the last Saturday of November. The event is a pre-Christmas market with associated activities and attractions so is classified as High Profile/Community event. Project Marton delivers this event as part of the MOU arrangement and it has been a long-standing event that has been successfully reinvented in recent years. The total cost of putting on the event, excluding salaries, was \$15,000. The event income from stallholders of \$6,500 and, with a nominal figure of \$2,000 from Council's MOU arrangement and other sponsorship, generated a "surplus" of \$4,572.

The organisers estimate that 6,000 people participated in the event, with 2,500 of these from within Rangitikei and 2,500 from neighbouring Districts. This is slightly higher than the estimated attendance at the event last year. The MarketView report states that about 40% of expenditure was from Marton residents and a further 20% from residents from within the District. 40% of spending was from outside the Horizons region but within New Zealand.

The Market View Events Report records a total spend in Marton of \$106,723 on the day of the event. This compares with an average spend on the preceding 52 weekends of \$93,617 i.e. an additional \$13,000 for the day. The spend this year, compared to the average retail spending in the District on the same day over the previous five years, was about the same. Food retailing was the main beneficiary whereas bars, cafes and restaurants saw decreased spending.

The Market Day event remains popular with local residents and attracts visitors from far afield within New Zealand. The economic impact for local retailers is probably marginal. The spending that takes place with stall holders who are not registered as businesses in the District is not captured in the MarketView events report, and the economic benefits do not accrue to local businesses.

TAIHAPE DRESSAGE CHAMPS

The Area Dressage event took place in Taihape, as usual, over the weekend before Christmas. The event is ticketed and aims to attract equestrian sportspeople from around the country. As such it is classified as a High Profile event. Council has generally provided support over the past several years. This year Council has provided sponsorship through the Events Sponsorship Scheme of \$1,800 compared to \$1,400 in 2015/16.

The post event report is not available for this event at the time of writing, so financial information and estimated visitor numbers are not available.

The MarketView report states that about 85% of expenditure was from visitors to Taihape with 70% from outside of the District. This is not inconsistent with the categorisation of this event as a HP event.

The Market View Events Report records a total spend in Taihape of \$210,301 over the event period. This compares with an average spend on the preceding 52 weekends of \$177,170 i.e. an additional \$33,000 for the day. However, the spend this year, compared to the average retail spending in the District on the same period over the previous five years, had decreased by 13%. Food retailing and “other” storetypes both saw slight decreases in spending compared to previous years.

Once again, this event appears to deliver an economic impact.

MARTON COUNTRY MUSIC FESTIVAL

The Marton Country Music Festival took place over Wellington Anniversary weekend as is its tradition – although in 2015/16, the event took place over the weekend before the holiday weekend. The event is free to hear (!) but is ticketed and aims to bring in visitors from outside the District. As such it is classified as a High Profile event. Council has generally provided support over the past several years. This year Council has provided sponsorship through the Events Sponsorship Scheme of \$2,600 compared to \$2,250 in 2015/16. The event generated a surplus of \$310 this year. It is assumed that this surplus can be added to the accrued balance carried forward from last year (\$35,324) to provide a balance carried forward of \$35,634 to support next year’s event. The total cost of putting on the event was \$55,310 (cf a budget of \$59,721) and \$31,000 was received in ticket sales (cf a budget of \$25,000).

The organisers estimate that 2,105 people participated in the event, of which the vast majority (2,000) were visitors from outside the District. This is lower than the numbers that the organisers estimated in advance of the event (2,710). The MarketView report states that about 50% of the expenditure was by residents of the Rangitikei and 45% by visitors from outside the region. This is consistent with the estimate provided by the organisers and the increase in local expenditure in the categories listed below.

The Market View Events Report records a total spend in Marton of \$342,326 over the period of the event. This compares with an average spend on the preceding 52 weekends of \$262,319 i.e. an additional \$80,000 over the 3-day period. The spend this year, compared to the average retail spending in the District on the same period over the previous five years, had increased by 15%. Food retailing was the main beneficiary of this increased spending.

Overall it appears that this event continues to deliver an economic impact. This is an event which Council has sponsored annually over many years, including with funding from the Creative Communities scheme. The organisers have been challenged to try to increase revenue so that the event is more self-sustaining. The organisation has approximately 60% of its running costs in hand. However, the surplus this year (\$310) would have been a deficit of almost \$4,500 without the funding from the Events Sponsorship Scheme (\$2,600) and the Creative Communities Scheme (\$2,200)².

Council's financial sponsorship is clearly necessary for this event to take place so future sponsorship should be based on "funding for success" as well as providing good value to Council through its association with the event. However, Council may take a view on the level of reserves that are necessary to ensure that the organisers are not compromised financially should the event not prove so successful for one year in the future.

TURAKINA HIGHLAND GAMES

The 153RD Turakina Highland Games took place on 28 January, as it has traditionally on the last Saturday of January. The event is ticketed and aims to bring in visitors from outside the District. As such it is classified as a High Profile event. Council has generally provided support over the past several years. This year Council has provided sponsorship through the Events Sponsorship Scheme of \$3,400 compared to \$2,563 in 2015/16. The event generated a surplus of \$1,978 this year. It is assumed that this surplus can be added to the accrued balance carried forward from last year (\$70,896) to provide a balance carried forward of \$72,874 to support next year's event. The total cost of putting on the event was \$32,620 (cf a budget of \$31,550) and \$10,680 was received in ticket sales (cf a budget of \$9,000).

The organisers estimate that 2,010 people participated in the event, of which the majority (1,260) were visitors from outside the District. This is higher than the numbers that the organisers estimated in advance of the event (1,610). The MarketView report states that about 70% of expenditure was from visitors to the District. This is consistent with the estimate provided by the organisers.

The Market View Events Report records a total spend in the District of \$351,186 on the day of the event. This compares with an average spend on the preceding 52 Saturdays of \$305,911 i.e. an additional \$45,000. The spend this year, compared to the average retail spending in the District on the same period over the previous five years, had increased by 19%. Spending on clothing and footwear doubled for the day!

Overall it appears that this event continues to deliver an economic impact. This is an event which Council has sponsored annually over many years, including with funding from the Creative Communities scheme. The organisers have been challenged to try to increase revenue so that the event is more self-sustaining. The organisation has cash in the bank to run the event for two years without any additional sponsorship. However, the surplus this year (\$1,978) would have been a

² Creative Communities funding of \$2,800 has been awarded to the Marton Country Music Festival in 2018.

deficit of almost \$4,700 without the funding from the Events Sponsorship Scheme (\$3,400) and the Creative Communities Scheme (\$3,254).

Council's financial sponsorship is clearly necessary for this event to take place. However, Council may want to know what the reserves policy is for this organisation rather than accumulating funds year on year through sponsorship that "funds for success" when it is not necessary.

TAIHAPE A AND P SHOW

The Taihape A & P Show took place in Taihape, as usual, over the last weekend in January. The event is entry by koha donation and aims primarily to attract local, rural people from Taihape ward and the wider District. It showcases the District rural lifestyle and, as such, it is classified as a High Profile/Community event. Council has generally provided support over the past several years. This year Council has provided sponsorship through the Events Sponsorship Scheme of \$2,000 compared to \$1,600 in 2015/16. The event generated a surplus of \$1,194 during this year. It is assumed that this surplus can be added to the accrued balance carried forward from last year (\$8,506) to provide \$9,700 to support next year's event. The total cost of putting on the event was \$15,682.

The organisers estimate that 1,100 people participated in the event, of which an estimated 750 were from the District and a further 250 from neighbouring Districts. This is slightly lower than the estimated attendance provided by the organisers in advance of the event and about the same as the estimated participants at the event last year. The MarketView report states that about 70% of expenditure was from visitors to the District and region which is not consistent with the view of the organisers.

The Market View Events Report records a total spend in Taihape of \$239,099 over the event period. This compares with an average spend on the preceding 52 weekends of \$190,063 i.e. an additional \$49,000 for the event period. In addition, the spend this year, compared to the average retail spending in the District on the same period over the previous five years, had increased by 8.5%. Food retailing and "other" storetypes both saw slight decreases in spending compared to previous years.

Once again, this event appears to deliver an economic impact. The event remains popular – however after many years, it is probably at a plateau and seems unlikely to grow further without additional planning and attractions.

Without Council's financial sponsorship, the event would have run at a small deficit. Since the event is not growing, it seems fair that it should be operating at a breakeven point. Council's sponsorship is probably about right to fund for success.

RANGITIKEI SHEARING SPORTS

The Rangitikei Shearing Sports event took place in Marton on 4 February 2017. The event is not ticketed and aims to attract local, rural people from Marton ward and the wider District. It showcases the District rural lifestyle and, as such, it is classified as a High Profile/Community event. Council has generally provided support over the past several years. This year Council has provided sponsorship through the Events Sponsorship Scheme of \$2,700 compared to \$2,063 in 2015/16. The event generated a surplus of \$5,295 during this year. It is assumed that this surplus can be added to the accrued balance carried forward from last year (\$2,848) to provide \$8,143 to support next year's event. The total cost of putting on the event was \$20,869.

The organisers estimate that 500 people participated in the event, half from within the District. This is what was estimated by the organisers in advance of the event and the same as for last year. The

MarketView report states that about 40% of expenditure was from residents in Marton and about the same from visitors to the District. This is not inconsistent with the categorisation of this event as a HP/ Community event.

The Market View Events Report records a total spend in Marton of \$105,048 during the day of the event. This compares with an average spend on the preceding 52 weekends of \$95,411 i.e. an additional \$9,500 for the day. The spend this year, compared to the average retail spending in the District on the same period over the previous five years, had increased by 5.6%. Bars, cafes and restaurants were the main beneficiaries.

Once again, this event appears to deliver an economic impact. The event remains popular and is clearly promoting the rural lifestyle of the District. It is well managed and the organisers are focussed on improving the event in future years. This is demonstrated by the much increased surplus that was generated this year. Council's financial sponsorship to "fund for success" may not be necessary but nonetheless, Council may consider that continuing to sponsor the event to a greater or lesser extent can provide Council with good promotional/association value.

RHYTHM IN BULLS

Rhythm in Bulls took place this year on 11 February. Last year it was held later in the season on 12 March. The year before that it was held on 22 February. The event is a free, family focussed concert at the Domain so is classified as High Profile/Community event. Bulls and District Community Trust delivers this event as part of the MOU arrangement.

The post event report is not available for this event at the time of writing, so financial information and estimated visitor numbers are not available.

The MarketView report states that about 68% of expenditure was from outside of the District.

The Market View Events Report records a total spend in Bulls of \$94,482 on the day of the event. This compares with an average spend on the preceding 52 weekends of \$78,735 i.e. an additional \$16,000 for the day. The spend this year, compared to the average retail spending in Bulls on the same day over the previous five years, was about 50% higher. Food retailing and "other" storetypes were the main beneficiaries of this increased spending.

Positioned on State Highway 1, Bulls' retailers are always going to record more expenditure during the busy summer months (the event last year on 12 March recorded a total spend of \$67,403 which was 20% higher than an average Saturday, although 15% lower than the weekend before). In addition, and as previously noted by Council, Bulls has seen a phenomenal growth in its retail spending since the opening of the new development to the southern end of the town. The economic impact of the event is probably masked by this effect, but in any case is probably marginal for local retailers.

PARKLEE BULLRIDE EVENT

A new sponsored event for the 2016/17 season was the Parklee Bullride which took place on 24 February 2017. Council provided sponsorship of \$550 but required that this support was not promoted through the event. The event generated a surplus in 2016/17 of \$80. The total cost of the event was \$10,545 and approximately half of this was received through sponsorship.

The organisers estimate that 450 people took part in the event, of which 350 were resident in the District. This was about half of the number of participants that the organisers anticipated in advance

of the event. The MarketView report states that about 65% of expenditure was from visitors to the District which is not inconsistent with the estimate provided by the organisers.

The MarketView Event Report records a total spend in the District of \$464,417 on the day of this event. This compares with an average spend on the preceding 52 weeks of \$422,966 i.e. an additional \$42,000. However, the spend this year, compared to the average retail spending in the District on the same day over the previous five years, had increased by 25%. Accommodation and “Other” storetypes were the main beneficiaries of this increased spending.

Overall it appears that this event does deliver an economic impact. Council’s sponsorship was marginal so the event does not require that Council provides “funding for success”. Given that Council was uncomfortable about being associated with the event, the case for ongoing sponsorship is questionable.

GUMBOOT DAY

Gumboot Day took place this year on 4 March. Last year it was held a week later on 12 March to avoid a clash with Mangaweka Day but this year returned to its normal slot on the first Saturday of March. The event is a free, family focussed street event with associated activities and attractions so is classified as High Profile/Community event. Taihape Community Development Trust delivers this event as part of the MOU arrangement.

The post event report is not available for this event at the time of writing, so financial information and estimated visitor numbers are not available.

The MarketView report states that about 70% of expenditure was from outside of the District and about 20% from within Taihape Ward.

The Market View Events Report records a total spend in Taihape of \$96,698 on the day of the event. This compares with an average spend on the preceding 52 weekends of \$86,107 i.e. an additional \$10,000 for the day. The spend this year, compared to the average retail spending in Taihape on the same day over the previous five years, was about 12.3% higher. Accommodation and Bars, cafes and restaurants saw good growth whereas Food retailing and “Other” storetypes had a slight decline.

As is the case in Bulls, Taihape’s position on State Highway 1, provides it with good opportunity to access visitors’ retail expenditure, especially during the busy summer months. The event took place a week later in the season last year (on 12 March) and recorded a total spend of \$97,424 which was just 3% higher than an average Saturday, although 6% higher than the average spend at the event over the previous five years. The economic impact for local retailers is probably therefore marginal.

MARTON HARVEST FAIR

Marton Harvest Fair took place this year on the last Sunday of March (26 March 2017). The event is a free, family focussed street event with stalls and associated activities and attractions so is classified as High Profile/Community event. Project Marton delivers this event as part of the MOU arrangement. The total cost of putting on the event, excluding salaries, was \$23,500. The event income from stallholders of \$5,200 and, with a nominal figure of \$2,000 from Council’s MOU arrangement and other sponsorship, generated a “surplus” of \$652.

The organisers estimate that 7,000 people participated in the event, the vast majority (6,000) split evenly between visitors from the District and from neighbouring District. This is slightly lower than the estimated participants at the event last year. The MarketView report states that about 25% of

expenditure was from within the Marton Ward and 67% of expenditure was from outside of the District and region.

The Market View Events Report records a total spend in Marton of \$80,295 on the day of the event. This compares with an average spend on the preceding 52 weekends of \$82,142 i.e. a reduction in local spending of \$2,000 for the day. Spending at the event last year was \$77,662 which was similarly slightly less (-2.2%) than the average spend of the previous 52 Sundays.

The Harvest Fair event remains popular with local residents and attracts visitors from far afield within New Zealand. The economic impact for local retailers is probably marginal (or even negative). The spending that takes place with stall holders who are not registered as businesses in the District is not captured in the MarketView events report, and the economic benefits do not accrue to local businesses.